LESSONS LEARNED: Solving Local Hunger is Complicated

LESSONS LEARNED: Ownership + Responsibility = Dignity

LESSONS LEARNED: Hunger is Real

LESSONS LEARNED: Food = Medicine

LESSONS LEARNED: Quantity + Quality

LESSONS LEARNED: Keeping it Local

A DEDICATED NETWORK OF PARTNERS

LESSONS LEARNED: Power Lunch

LESSONS LEARNED: Dive Deep

LESSONS LEARNED: Finding a Way to Cope

LESSONS LEARNED: If You Build It...

LESSONS LEARNED: Volunteers Matter!

LESSONS LEARNED: Donors Make a Difference

LESSONS LEARNED: Make Hunger History Awards

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WORLD CLASS FUNDERS

THANK YOU TO OUR 2014-2015 SPONSORS

REPUTATION FOR EXCELLENT PERFORMANCE

ANNUAL OPERATING REVENUE
solving
Local Hunger is Complicated

It’s true that more than enough food exists to feed every person in our community. But it’s also true that those who struggle with hunger aren’t all the same — any more than the customers of any business are all alike. And as any smart business person knows, you can never know too much about your customers.

So the question Second Harvest has been pursuing with renewed fervor is, “Who exactly is hungry here?”

We know that hungry families don’t have a lot of money in their bank accounts, but who are they really? Why do some access food assistance, while others don’t? What economic, physical, educational or cultural barriers interfere? How can Second Harvest help ensure that none of our neighbors are forced to skip meals or eat food that has expired?

Over the past year we’ve learned valuable lessons about the coping strategies and the demographics of our current clients through traditional research studies such as Hunger in America 2014, the largest study of charitable food assistance ever conducted.

Learning that our clients suffer from diabetes at 3X the national average, we worked with community partners and El Camino Hospital to provide “diabetes boxes” full of healthy foods — literally providing food as medicine.

We also learned quite a few lessons about the importance of food choices and preserving client dignity from our on-the-ground conversations. For example, at local Nativity School, our staff conducted extensive interviews with parents and listened closely as they described their struggles to feed their children and themselves. One mother tearfully shared how her eldest son had to miss his own high school graduation ceremony because he literally couldn’t afford to skip his part-time job; the money he earned was all the family had to pay for food. Our lessons from the Nativity School families are highlighted in this report.

Proving that we’re not too old to learn — even after 41 years serving the community — we plan to apply those lessons so that local families can move from worrying about their next meals to dreaming about how bright their futures can be. Solving local hunger may be complicated. Feeding a child and their family is not.
HUNGER IS REAL.
In collaboration with Sacred Heart Nativity School and Martha's Kitchen in San Jose, Second Harvest conducted in-depth interviews with families whose children attend the school to better understand their struggles with hunger. We asked about which food-assistance programs they were using, and also their wants, needs, and concerns surrounding these programs. From their responses, we learned a great deal about the foods they need and the many coping strategies parents use to stretch their food budgets.

Even though 85% of the families surveyed have at least one steady income, they are unable to make ends meet. They are truly the “working poor,” and too often are just a paycheck away from hunger. More than half the families told us they already skip meals and water down soup, stews and other foods to stretch their available budgets.

Armed with this information, we launched a parent-choice, parent-managed pantry where the families selected both the foods and quantities they needed. They also paid $3 per person per distribution to participate. Although we struggled with the idea of clients paying anything for the food they received, that co-pay helped turn shame into pride – the families weren’t accepting charity, but getting a bargain! And having parents actively manage the ordering and distribution of the food after school promoted a greater sense of ownership, responsibility and dignity.

“Through the Nativity School Pilot Project, Second Harvest Food Bank is truly leading the way towards a deep understanding of the root causes of hunger in Silicon Valley. Second Harvest did a deep dive into our community through surveys, focus groups, presentations to parents, and site visits in order to thoroughly understand the extent of our families’ ‘food gap.’ They went on to design community-led solutions to address their needs. This program offered our families much more than food – it offered skills that cannot be unlearned and a sense of community partnership that cannot be broken.”
Timing could not have been better for Encore Fellow Bruno Pillet to join Second Harvest Food Bank as Vice President of Programs and Services. The Encore Fellows program places professionals from the for-profit sector into high-impact roles in the nonprofit sector. As an Encore Fellow, Bruno led the successful Nativity School Pilot Project for the Food Bank, which tested new approaches to serving client families and helped us better understand the “client experience.”

“We asked families to drive the process by identifying the key foods they really needed, instead of just showing up with a truck full of whatever food we have.”

It’s no wonder Bruno is such an expert in these areas. He spent more than 25 years at Hewlett-Packard, where he led a number of key initiatives. Following HP's acquisition of Compaq, he led the effort to seamlessly integrate HP's processes. In 2007, he took on the role of Vice President of Engineering for HP Services, Global Delivery, where he led the globalization and standardization of delivery processes and tools for HP's customer support. Most recently, Bruno served as Vice President of Global Services for Grass Valley, which manufactures equipment for broadcast television.

Second Harvest is grateful to have Bruno on board. His experience and insightful leadership is helping the Food Bank distribute the equivalent of nearly 1 million meals a week to our hungry neighbors from Daly City to Gilroy, and from the ocean to the bay.
HEALTHY FOOD MATTERS

to the one in 10 people who depend on Second Harvest for food every month. When
we learned through our Hunger in America 2014 study, developed in partnership
with Feeding America, that nearly two out of three of our client households have a
member with high blood pressure and one out of three has a member with diabetes,
we responded.

Food = medicine

Second Harvest continues to increase the amount of nutritious food we provide. More than 90% of the food we distribute is highly nutritious and more than half is fresh produce. In fact, we provide more fresh fruits and vegetables than any other food bank in the nation.

The theme of this year’s Hunger Action Summit was Food as Medicine: the Intersection of Hunger and Health. The event brought together national experts, public health professionals, funders, and community hunger advocates to explore how access to nutritious food impacts health.

After the Summit, Second Harvest launched a pilot program – Challenge Diabetes – with El Camino Hospital and three large food pantries to test innovative efforts to curb diabetes. Clients were screened for diabetes or pre-diabetic conditions, and those with the disease or at high risk of developing it were enrolled in the program. They received monthly boxes of special foods, such as fresh produce, chicken, brown rice, tuna, eggs and low-fat milk. They also received nutrition education and other information on how to prevent or manage diabetes. Those who participated in the program lost weight and decreased their blood sugar levels.

“It’s critical for us to understand the link between hunger, chronic diseases, and the opportunities for providers to engage with partners around community-based approaches to prevent and manage diseases like diabetes.”

ROBERT GREENWALD
DIRECTOR, CENTER FOR HEALTH LAW AND POLICY INNOVATION; CLINICAL PROFESSOR OF LAW, HARVARD UNIVERSITY

DR. HILARY SELIGMAN
ASSOCIATE PROFESSOR, UCSF SCHOOL OF MEDICINE

Speaker,
Hunger Action Summit 2015
PARTNERING TO LEVERAGE QUANTITY AND QUALITY

With a warehouse located in Morgan Hill, Monterey Mushrooms has been a valued Second Harvest food donor for nearly 15 years. They have consistently demonstrated their leadership in the fight to end local hunger and donated more than 30,000 pounds of fresh mushrooms last year.

Monterey Mushrooms takes seriously their mission to create superior, long-term value for their customers, employees, suppliers, shareholders and the community. They partner with Second Harvest because the two organizations share similar values. Both work passionately and diligently every day to provide local communities with fresh, nutritious foods.

“We enjoy helping people and feel fulfilled and gratified that we are providing nutritional assistance for those in need. It’s important for us to do our part to help build stronger and healthier families,” said Matt Barreras, General Manager of Monterey Mushrooms.

In addition to Monterey Mushrooms, this year Second Harvest worked with scores of growers throughout California and in adjoining states to “rescue” 40 varieties and more than 33 million pounds of fresh fruit and vegetables for hungry people in our community.
“Second Harvest Food Bank’s Grocery Rescue Program is a valuable resource for organizations like ours. Sprouts gives us a variety of high-quality prepared deli items, produce, dairy and canned goods. Second Harvest is able to leverage relationships at a corporate level, giving us access to food donations that we would not otherwise receive. The training and materials provided by Second Harvest help us educate our volunteers on food safety and best practices for our food pantry operation. I consider the Grocery Rescue Program at Sprouts to be the gold standard.”

FRED BOCK, COMMUNITY HEALTH COORDINATOR, WEST VALLEY COMMUNITY SERVICES
Second Harvest Food Bank distributes more fresh produce than any other food bank in the United States.
A Dedicated Network of partners

Second Harvest partners with nearly 330 community organizations to distribute food at more than 700 sites up and down the peninsula. We are among only a few food banks in the nation that provide this food for free. That way our partners can stay focused on their core services – providing shelter, educating kids, offering job training. A gift to us is a gift to them.

SANTA CLARA COUNTY

Alviso
Star of the Sea Church

Campbell
Campbell United Methodist Church
The Home Church

Cupertino
Organization of Special Needs Families
Union Church of Cupertino
West Valley Community Services
West Valley Presbyterian Church

Gilroy
Chamberlain’s Mental Health Services
Community Solutions
Gilroy Compassion Center
Gilroy Senior Center
Monterra Village
Rebekah Children’s Service
Si Se Puede Learning Center
St. Joseph’s Family Center
The Salvation Army

Los Gatos
Live Oak Adult Day Services
Los Gatos-Saratoga Adult Recreation Center

Milpitas
Cathedral of Faith Reaching Out
Christian Worship Center
Fresh Lifelines for Youth
HomeFirst
Milpitas Food Pantry
Monterra Village
Operation Share
Park Victoria Baptist Church
THINK Together
Today’s Youth Matter

Morgan Hill
Advent Lutheran Church
Community Solutions
EAH Housing
First Community Housing
Morgan Hill Community and Cultural Center
People That Care
St. Catherine’s Reachout

Mountain View
Catholic Charities
Community In Action Team
Community Services Agency
Day Worker Center of Mountain View
Hope’s Corner
Mountain View Hispanic Seventh-Day Adventist Church
Mountain View Senior Center
Society of St. Vincent de Paul

Palo Alto
Achievekids
Association of Auxiliaries for Children
Downtown Streets Team
InnVision Shelter Network Breaking Bread
La Comida de California
Lucile Packard Children’s Hospital
Lytton Gardens
Palo Alto Community Child Care
Palo Alto Senior Housing Project, Inc.
Parca
South Palo Alto Food Closet

San Jose
Achievekids
ACT for Mental Health
Advent Group Ministries
African American Community Service Agency
Alma Senior Center
Almaden Elementary School
Alum Rock School District
American Association of University Women
Antioch Food Basket
Arbuckle Elementary School
Asian American Center of Santa Clara County
Asian American Recovery Services, Inc.
Asian Americans for Community Involvement
Bachrodt Elementary School
Bethel Church of San Jose
Bible Way Christian Center
Bill Wilson Drop-in Center
Boxer’s Mayfair Village Senior Apartment
Boys & Girls Club of Silicon Valley
Community Outreach Ministry Endeavor
California Community Partners for Youth
California Youth Outreach
Californians for Justice
Cambrian Center
Cathedral Basilica of St. Joseph
Cathedral of Faith Reaching Out
Catholic Charities
Catholic Charities – John XXIII Senior Center
Center for Employment Training
Church of the Chimes
City of San Jose Parks Recreation and Neighborhood Services
City Year
Cityteam International
Community United San Jose
CommUniverCity San Jose
Crossroad Community Service
Cryy Out Christian Fellowship
Cureton Elementary School
Cypress Community and Senior Center
Daniel Lairon Elementary School
EAH Housing
East Valley Pentecostal Church
Eastside Church of God in Christ
Eastside Fish
Eastside Neighborhood Center
Edenvale Elementary School
El Buen Pastor Church
Ephesus Community Seventh-Day Adventist Church
Escuela Popular
Estrella Family Services at Gardner Center
Evergreen Valley College
Family and Children Services
Firehouse Community Development Corporation
First Christian Church
First Immanuel Lutheran Church
First Presbyterian Church of San Jose
Southside Fish Transfiguration Church
Franklin-McKinley School District
Friends of Farm Drive
Friendship Church of God in Christ
Girasol Apartments
Girl Scouts of Northern California
Gloria Dei Lutheran Church
Goodwill of Silicon Valley
Grace Community Center
Grant Elementary School
Hank Lopez Community Center
Health Trust Food Basket
Health Trust Dental Clinic
Healthy Start Early Learning Center
Hillside Evangelical Free Church
HomeFirst
Homeless Veterans Emergency Housing
Horizon Services, Inc
Indian Health Center
InnVision Shelter Network
J. R. Meadows Elementary School
Katherine R. Smith Elementary School
Lanai-Cunningham Neighborhood Association
Latino College Prep Academy
LifeChoices Treatment Services
Live Oak Adult Day Services
Loaves & Fishes Family Kitchen
Logos Christian Fellowship
Luther Burbank Elementary School
Maranatha Outreach Center
Martha’s Kitchen
Mayfair Community Center
Mayfair Golden Manor
Mekong Community Center
Mexican American Community Services Agency
Mid-Pen Housing
Momentum for Mental Health
Most Holy Trinity Catholic Church
New Beginnings Pentecostal Church
Next Door Solutions to Domestic Violence
Ohlone Chynoweth Commons
Operation Share
Our Lady Of Guadalupe Catholic Church
Our Lady of Refuge Catholic Church
PAL Stadium
Parisi House on the Hill
Paseo Senter at Coyote Creek
Pathway Society, Inc.
Portuguese Organization for Social Services and Opportunities
Project Access
Project Ninety, Inc.
Rahima Foundation
Rainbow Recovery
Robert Sanders Elementary School
S.T.A.R. Programs
Sacred Heart Church
Sacred Heart Community Service
San Jose Alano Club
San Jose City College
San Jose Conservation Corps
San Jose Day Nursery
San Jose Family Shelter
San Jose Grail Family Services
San Jose Seventh-Day Adventist Church
Santa Clara County Social Services Agency
Santa Clara County Social Services Agency
Santa Clara County Social Services Agency
Santa Clara Medical Center Clinics
Santa Maria Urban Ministry of San Jose
Scott Lane Elementary School
Seven Trees Community Center
Sherman Oaks Community Center
Silicon Valley Independent Living Center
SJB Child Development Centers
Somes Mayfair
South Bay Teen Challenge
Southside Senior Center
Spartan Keyes
St. James Emergency Food Pantry
St. Julie's Food Pantry
St. Maria Goretti Catholic Church
St. Martin Of Tours Church
Sunday Friends
Sylvandale Middle School
The Salvation Army
Third Street Community Center
TOCKNA Neighborhood Association
Trinity Episcopal Cathedral
Trinity Presbyterian Church
True Vine Pantry
Union Community Resources
Unity Care Group Homes
Vida Nueva
Vietnamese Voluntary Foundation
Voices United
Washington United Youth Center
Westgate Church at the South Hills Campus
Westminster Presbyterian Church
William Sheppard Middle School
Willow Glen United Methodist Church
YMCA
Yu-Ai-Kai Japanese American Community Senior Service
San Martin
HomeFirst Boccardo Family Living Center
Santa Clara
ALearn
Bill Wilson Runaway and Youth Shelter
Girls For A Change
Mid-Pen Housing
Pathway Society, Inc.
River of Life Foundation
Solidarity Fellowship, Inc.
St. Clare Parish
St. Justin Community Ministry
The Salvation Army
YMCA
LESSONS LEARNED

**Saratoga**
- Fellowship Plaza
- YMCA

**Sunnyvale**
- Columbia Neighborhood Center
- Our Daily Bread
- Sunnyvale Community Services
- The Salvation Army
- Trinity Church of Sunnyvale

**SAN MATEO COUNTY**

**Atherton**
- Menlo-Atherton High School
- Packard-Gardner Children’s Health Center

**Belmont**
- Mental Health Association
- Parca
- Society of St. Vincent de Paul
- Yaseen Foundation

**Brisbane**
- Jericho Project

**Burlingame**
- AFL-CIO Community Services
- CALL Primrose
- El Concilio of San Mateo County
- Parca
- Women’s Recovery Association

**Colma**
- Society of St. Vincent de Paul
- Trestle Glen

**Daly City**
- Caminar Eucalyptus House
- Crossroads Christian Center
- Daly City Community Service Center
- Daly City Peninsula Partnership Collaborative
- Doeiger Community Center
- InnVision Shelter Network Family Crossroads
- Lawson Hall Community Center
- Lincoln Community Centers
- Mercy Services
- Mid-Peninsula Boys & Girls Club
- North Peninsula Food Pantry and Dining Center
- Our Second Home
- Peninsula Family Services
- Serramonte Del Rey
- Society of St. Vincent de Paul
- Tegla Community Center
- United Methodist Church of Daly City

**East Palo Alto**
- Aspire Public School
- Bayshore Christian Ministries
- Boys & Girls Club of the Peninsula
- Building Futures NOW
- Church of Christ
- College Track
- East Palo Alto Boxing Club
- East Palo Alto Senior Center
- East Palo Alto Teen Home
- Ecumenical Hunger Program
- El Concilio of San Mateo County
- Family Connections
- Foundation For A College Education
- Free At Last
- Girls To Women
- InnVision Shelter Network Veterans Hotel
- Mural Music and Arts Project
- Nuestra Casa
- One East Palo Alto
- Our Common Ground
- Project K.E.Y.S, Inc.
- Project WeHOPE
- Runnymede Gardens
- Society of St. Vincent de Paul
- YMCA
- Youth Community Service
- Youth United for Community Action

**El Granada**
- Coastsdie Hope
- El Granada Elementary School

**Foster City**
- AFL-CIO Community Services
- MidPen Housing

**Half Moon Bay**
- Boys & Girls Club of the Coastside
- Coastsdie Adult Day Health Center
- Coastsdie Children’s Programs
- MidPen Housing Moonridge
- Senior Coastsiders
- Society of St. Vincent de Paul

**Menlo Park**
- Apostolic Original Holy Church of God, Inc.
- Boys & Girls Club of the Peninsula
- Family Connections
- Garfield Elementary School
- InnVision Shelter Network Haven Family House
- Job Train
- Menlo Park Senior Center

**Mid-Pen Gateway Apartments**
- Onetta Harris Community Center
- Peninsula Conflict Resolution Center
- Peninsula Volunteers
- Society of St. Vincent de Paul
- St. Anthony’s Padua Dining Room
- There With Care
- Willow Oaks Elementary School

**Millbrae**
- Millbrae Senior Center
- Society of St. Vincent de Paul

**Moss Beach**
- Pillar Ridge Mobile Home Park

**Pacifica**
- Holy Cross Lutheran Church
- Ocean View Apartments
- Oceana Apartments
- Pacifica Parks, Beaches, and Recreation Department
- Pacifica Resource Center
- Pacifica Senior Center
- Society of St. Vincent de Paul

**Pescadero**
- Puente de la Costa Sur
- Society of St. Vincent de Paul

**Redwood City**
- ACS Redwood High School
- AIDS Community Resource Consortium
- Bay Area Legal Aid
- Boys & Girls Club of the Peninsula
- BUILD Peninsula
- Caminar
- El Centro de Libertad
- Fair Oaks Adult Activity Center
- Fair Oaks Community Center
- Hawes Elementary School
- Hoover Elementary School
- InnVision Shelter Network Redwood Family House/Maple Street Shelter
- J.F. Kennedy Middle School
- Kainos Home and Training Center
- Mateo Lodge
- Mental Health Association
- MidPen Housing
- Multicultural Institute
- Mz. Shirliz Transitional Center
- Our Common Ground
- Pan de Vida
- Project Access
Second Harvest Food Bank provided more than **67 million pounds of food** in fiscal year 2015

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**San Bruno**
First Tongan United Methodist Church
Belle Air Elementary School
Parca
Society of St. Vincent de Paul
Sparkpoint San Mateo Center at Skyline College
Village At The Crossing

**San Carlos**
Catholic Charities CYO
Edgewood Center for Children and Families
Family Connections
Parca
Peninsula Works
San Carlos Service Club for Seniors
Society of St. Vincent de Paul

**San Mateo**
Community Overcoming Relationship Abuse
Family Housing and Adult Resources, Inc.
First Presbyterian Church
Heart and Soul, Inc.
Hillsdale United Methodist Church
Horizon Services, Inc.
InnVision Shelter Network First Step for Families/Vendom Hotel
Macedonia Church of God in Christ
Martin Luther King Center
Mid-Peninsula Boys & Girls Club
Mid-Peninsula Hispanic Outreach Ministry and United Presbyterian Church USA
Peninsula Conflict Resolution Center
Peninsula Temple Beth El
Project Ninety, Inc.
Samaritan House
San Mateo Police Activities League
Self-Help for the Elderly
Society of St. Vincent de Paul
Solidarity Fellowship, Inc.
St. Bartholomew’s Catholic Church
St. Matthew’s Church
StarVista

**South San Francisco**
Boys & Girls Club of Northern San Mateo County
Community Services of Northern San Mateo County
Embassy Christian Center
Grace Covenant Abundant Harvest Food Pantry
Hillside Church of God
Institute for Human and Social Development – Head Start
Latin American Seventh-Day Adventist Church
Mater Dolorosa Catholic Church
Message of Peace Church
North Peninsula Neighborhood Service Center
North Peninsula Pantry and Dining Center
Primera Iglesia Bautista de South San Francisco
Social Vocational Services
Society of St. Vincent de Paul
South San Francisco Food Pantry
The Latino Commission
The Salvation Army
YMCA Community Resource Center

**Woodside**
Woodside High School

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We distribute **1 million meals a week**
EVERYBODY NEEDS TO EAT

Libraries are louder than they used to be. Last summer, at 25 library and YMCA sites across San Mateo and Santa Clara counties, kids and their parents came together to play games and participate in special programs. They came for educational enrichment programs, and stayed for the food.

Summer can be a particularly challenging time for many low-income families with children. They don't have access to the free and reduced-price meals they get at school. That's why Second Harvest is always seeking innovative ways to connect kids to nutritious meals during the summer.

When we learned that local libraries are a summer hot spot for families, the Food Bank launched its "Lunch at the Library” program – and for the first time parents were able to eat with their kids. Typical summer feeding programs focus solely on children and can leave adults and parents feeling both left out and hungry. The magic behind “Lunch at the Library” is that Second Harvest covered all of the adult meal costs so that families were able to enjoy educational activities and a nutritious lunch – together. Feeding children and adults together not only strengthens family connections, but the shared enrichment activities also help to reduce the "summer slide" in academic performance that kids experience when they don't have access to educational content over the summer.

"...for the first time parents were able to eat with their kids."
This innovative program provided more than 143,000 prepared meals over the summer – more than quadruple the number from last year – and enabled more local children and their families to receive a healthy meal during a time when they needed it most.

1 in 3 local kids struggle with hunger
THROUGH A “DEEP DIVE” COLLABORATION

with the most prominent social service provider in South Santa Clara County, we were able to increase the amount of food we provided to this community by 34%.

St. Joseph’s Family Center in Gilroy has justifiably enjoyed the trust and support of the community for the past 30 years. When Second Harvest decided to find ways to increase our reach and impact in south county, we turned to St. Joseph’s to help us work smarter and not just harder. After jointly concluding that the best way to reach kids and their families was in partnership with neighborhood schools, the Food Bank reached out to the Gilroy Unified School District to help us determine which schools had the greatest need. We spent time carefully listening to students, parents, volunteers and teachers.

Together we developed and launched six onsite school pantries and purchased a truck to enable St. Joseph’s to deliver, set up and distribute food to the schools.

“We have the responsibility to ensure that the nutritional needs of all students are being met right alongside their educational requirements, and when our students are provided a healthy, balanced diet, they are better able to focus their attention on academics and reaching their greatest potential in the classroom.”
HUNGER PROBABLY ISN’T WHAT YOU THINK OF WHEN YOU THINK OF SILICON VALLEY

Words like technology, innovation and job creation may come to mind, but not hunger. The reality is that nearly a quarter of a million people, from almost every neighborhood, rely on Second Harvest for food every month. They find extraordinary – and heartbreaking – ways to ration the food they have.

Like many parents, Yanet sometimes skips meals, or has to stretch her food resources to feed her family. Once, she cut an apple into four slices; one slice per child was all she had to tide them over between breakfast and dinner.

The 2014 Hunger in America study offers numerous insights into the lives of the people Second Harvest serves each month. We know it takes an annual income of more than $82,000 for a family of four to pay their bills and put food on the table, but the majority of our clients earn less than $20,000 a year. We also learned that our clients seek food assistance 13 times a year, compared with a national average of eight times a year - testimony to the high cost of living in Silicon Valley.

Yanet and her family of six are only able to afford a tiny one-bedroom apartment, and most of their income goes to rent. "When I look at my kids, I panic. We don’t have enough money to buy basic things, or put food on the table for our kids," Yanet said.
If You **build it...**

A TRUCK, OVENS, AND A WALK-IN FREEZER MEAN THAT MORE PEOPLE WHO NEED A MEAL CAN GET ONE.

Loaves & Fishes Family Kitchen was able to nearly double the number of meals it provides to the community last year thanks to a new truck, ovens, and a walk-in freezer – all provided by Second Harvest Food Bank.

Last year Second Harvest purchased equipment totaling $95,000 for Loaves & Fishes, helping the agency to increase the number of meals it provides by 93%, increase its geographic reach by 41 miles, and reduce the cost per meal by 37%. That’s a big win for the community.

Second Harvest invested nearly $800,000 in partner agencies like Loaves & Fishes in fiscal year 2015 to help strengthen the local hunger safety-net.

One of the most efficient ways to feed more people is to build the capacity of our critical distribution partners. Many are small, volunteer-run operations that lack the infrastructure they need to accept more food from Second Harvest and in turn provide more food to individuals who don’t have enough to eat. Second Harvest has purchased trucks, refrigerators, freezers, pallet jacks, and other equipment and upgrades that will help agencies like Loaves & Fishes provide more food.

“Because of Second Harvest’s investments, Loaves & Fishes will be able to cook an additional 600 meals per oven per day.”
Second Harvest Food Bank has been a valued Cisco charity for many years. The partnership we have with this amazing organization has been close to my heart throughout my career at Cisco. I enjoy seeing the teams from Cisco doing wonderful things for the community on behalf of Second Harvest. Philanthropy has always been a priority for me. I pull together volunteer teams to sort food, and I coordinate the food collection event on campus.

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We always need to remember to give back all year round not just around the holidays.”

Volunteers matter!

32,000 Volunteers

314,000 Hours

$6.4 Million Annually

SANDY CARPENTER  
SR. EXECUTIVE ASSISTANT, CISCO SYSTEMS
“Long before I joined the board of directors, I was a donor and volunteer at Second Harvest. I had always believed in the mission, but after serving on the board for five years, I realized that there is a reason that Second Harvest has become the charity of choice for so many top business leaders and philanthropists in Silicon Valley and on the Peninsula: they operate like a business.

Hunger is an extremely complex problem and Second Harvest brings expertise, scale and fiscal discipline to the equation. It’s the easiest check we write each year!”

“Four years ago, we asked Second Harvest how we could partner to provide greater impact in Silicon Valley. They came back with two worthy initiatives: The Stand Up for Kids Campaign and the expansion of the CalFresh Outreach Program.

We are proud to support such a well-run organization – responsive, innovative, results-oriented and transparent.”
“Family dinners are very important to us. We cook a homemade dinner almost every night. We have a favorite family quote, ‘the fondest memories are made when gathered around the table.’ We support Second Harvest because we feel having access to nutritious food is critical to feeling good about what is being served to our families.

Our involvement also gives our children perspective because it is easy to forget how lucky we are to live in the Bay Area where fresh ingredients are grown year round and how there are so many people that don’t have access to these ingredients.”

“...we had supported Second Harvest for a long time, but seeing their barrels everywhere gave us the false impression that they had all the financial resources they needed. Later we learned that this was far from the reality because so many people are struggling with the high cost of living here. But with enough resources, the local hunger problem would be solvable.

When we were ready to make a large-scale investment in our community, we knew that Second Harvest was the organization we could trust to make the greatest impact on the most fundamental need of local families: food.”
We honored the following companies, community-based organizations, and individuals for their extraordinary dedication to ending local hunger at our Make Hunger History Awards.

**Outstanding Youth**
Recognition given to exemplary student supporters
- RAGA
- Sean Chamberlain

**Outside the Barrel**
Honor for outstanding innovation and creativity in drive efforts
- CuriOdyssey

**Brass Ring**
Any company or organization that earned 500,000 points or more in a single year
- Cypress Semiconductor
- Google
- Cisco
- Applied Materials
- NetApp
- eBay
- SanDisk
- Apple
- 2014 Applied Materials Silicon Valley Turkey Trot
- Align Technology
- Fenwick & West

**Corporate Food Bowl**
The company with the highest per capita points and more than 50,000 total points in a single year
- Cypress Semiconductor

**Employee Food Bowl**
The company with the highest per capita employee points (corporate gifts not included) and more than 50,000 points in a single year
- Cypress Semiconductor

**Million Pounds Club**
Any company or organization that accumulates the equivalent of a million pounds of food. Totals will accrue and be recognized in increments of 5 million pounds.
- 30 Million:
  - Applied Materials
- 15 Million:
  - Google
  - Adobe Systems
- 5 Million:
  - eBay
  - Fenwick & West
  - Intuit
  - KLA-Tencor
  - NXP Semiconductors
  - Whole Foods

**Corporate Champion**
The company with the highest total points in each of three size categories
- Fewer than 250 Participants:
  - Skadden, Arps, Slate, Meagher & Flom
- 250-1,000 Participants:
  - Cypress Semiconductor
- More than 1,000 Participants:
  - Google

**Bumper Crop**
Group with incredible Food and Fund Drive growth
- Samsung Semiconductor

**Outstanding Drive Coordinators**
Recognition given to exemplary Food and Fund Drive Coordinators
- Abbey D’Costa and Ginamarie Radcliffe, Infinera
- Monica Gomez and Claudia Schwiefert, Applied Materials

**Community Champion**
Non-corporate groups with the highest total points in each of the three size categories
- Fewer than 250 Participants:
  - Dave Severns Memorial Golf Tournament
- 250-1,000 Participants:
  - Carlos Dunlap’s A-List Fundraiser
  - Menlo-Atherton High School

**Golden Apple**
School group showing extraordinary effort
- Woodside Priory

**Spirit Award**
Outstanding faith-based Food and Fund Drive
- Congregation Kol Emeth Synagogue

**Food from the Bar**
The law firm that raised the most dollars overall
- Carr McClellan

**Stand Up for Kids Outstanding Achievement Award**
The company or organization demonstrating the most excitement for the Stand Up for Kids campaign
- eBay

**Hunger Hero**
Individual who demonstrates exceptional level of commitment to hunger relief
- Alan Eustace
Board of Directors
Fiscal Year 2015

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Of Counsel
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Dick Svec, VICE CHAIR
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Operations Management & Information Systems
Santa Clara University

Norm Taffe
Vice President and General Manager, Power Plant Products and Solutions
SunPower Corporation
“Providing food and services to those in need in our community was important to Joseph Koret when he started the Koret Foundation more than 35 years ago, and continues to be a priority for our board today.

Koret is proud to support Second Harvest Food Bank as they continually expand and adapt to the changing needs in San Mateo and Santa Clara counties. By supporting the low-income and underserved who are struggling to make ends meet, Second Harvest helps to improve the quality of life by enhancing the opportunities for more people to contribute in building a vibrant Bay Area.”

JEFF FARBER  
CEO, KORET FOUNDATION

World Class funders

“The Genentech Foundation is very proud to support Second Harvest Food Bank.

Regrettably, hunger and food insecurity continue to be significant challenges in our community, often striking the most vulnerable among us, including children and seniors. Second Harvest’s dedicated staff and volunteers help ensure access to the nutritious food that individuals and families need to not only survive but to thrive.”

SEAN JOHNSTON  
CHAIR, GENENTECH FOUNDATION

Genentech  
A Member of the Roche Group
thank you to our 2014-2015 Sponsors
“Diligent stewardship of our assets matters because strong financial performance means greater impact on the ground in the community. Our strong performance allows us to make deeper investments in the work we do together, to ensure that anyone who needs a healthy meal can get one.”

DICK SVEC
SENIOR VICE PRESIDENT, AON RISK SERVICES
CHAIR, FINANCE COMMITTEE, SECOND HARVEST FOOD BANK
**Annual Operating Revenue**

*July 1, 2014 - June 30, 2015*

- Individuals: $22,569,713
- Corporations: $7,142,296
- Foundations: $3,782,038
- Government: $2,112,830
- Organizations, Special Events: $1,721,869

Total: $37,328,746

*Notes: This revenue does not include the following:
  a) $35,000 of Capital Campaign donations;
  b) $405,000 Board Designated Endowment Fund;
  c) $84,500,000 for valuation of donated food and supplies collected;
  d) $184,000 Investment gains.*

**Annual Operating Expenses**

*July 1, 2014 - June 30, 2015*

- Programs/Food Distribution: $113,666,712
- Management: $2,034,816
- Fundraising: $3,117,562

Total: $118,819,090

**Programs/Food Distribution**: 96%
This report was sponsored by KLA-Tencor Foundation. KLA-Tencor Foundation and its employees believe in a community without hunger and are committed to being part of the solution by supporting Second Harvest Food Bank.