A record number of kids, families and seniors rely on Second Harvest Food Bank for food every month, and the number is growing. It’s hard to imagine the pain of not being able to feed your family, or going to school on an empty stomach. But the reality is more than 1 in 4 people are at risk for hunger in Silicon Valley.

The booming economy has sent the cost of housing soaring, leaving many families with little left over for food. It’s what we call the Silicon Valley hunger paradox – as the economy grows, so does the number of people who need food. We have enhanced our operations to meet this rising need. A $5 million capital improvement project at our Curtner Center in San Jose will increase our distribution capacity by 30 percent. But we need to do more.

I am a firm believer that hunger is solvable if we all work together. You can see what the power of caring people can accomplish when you look through these pages. Our work is about all of us, joining together to make sure we all have access to the most basic need: food. It’s about moms and dads like Annie and Robert, seniors like Mansoor, and all the people who make it happen. Together we are building a hunger-free community.

LESLIE BACHO
CEO, Second Harvest Food Bank of Santa Clara and San Mateo Counties

“Food-banking has the power to bring people together to have a tremendous impact on a problem we can solve.”
The number of people who rely on Second Harvest for food is at an all-time high and growing. Without nutritious food, kids and college students struggle to learn, adults face higher rates of diseases like diabetes, and seniors risk malnutrition.

Second Harvest opened 27 new school pantries last year, including four at local colleges, as well as pantries serving eight low-income apartment complexes.

Hunger impacts every part of Silicon Valley
In Silicon Valley, the faces of hunger look just like you and me. They include moms and dads who simply don’t earn enough to make ends meet, seniors on fixed incomes, and college students trying to get ahead. Even those who make our community run – like educators, healthcare workers and store clerks – struggle to feed their families.

From 2011 to 2016, the median rent in Silicon Valley rose 45 percent while the median income increased only 14 percent.

A family’s story

Robert works as a teaching assistant for autistic children. Annie is a full-time student. They can’t afford an apartment together. Annie lives with their daughter Abby at her parents’ house, and Robert stays with his mom, who suffers from diabetes. Everyone is struggling with the high cost of living, even though Annie’s father has been an insurance agent for 30 years. “My whole family benefits from the food we get,” Annie said. “We get onions, broccoli, celery, carrots. We definitely don’t have to worry about vegetables.” Robert agreed, “It’s all high quality, healthy grains, good yogurts.”
Feeding more than a quarter million people every month is a huge logistical operation. Last year we distributed more than 66 million pounds of food to those in need.

“Our food-sourcing team makes the most of our budget with an aggressive donation-sourcing and bulk-purchasing strategy. Our clients receive quality food. Fresh fruits and vegetables make up half of what we distribute.”

- BARBARA GEHLEN, director of food sourcing and inventory, Second Harvest Food Bank

“Through our partnership with Feeding America and Second Harvest, in 2017 Sun Basket donated hundreds of tons of food, including fresh, organic produce, whole grains, healthy fats, spices and dairy products.”

- BEN LEE, head of supply chain, Sun Basket
Many people who need help have no idea where to turn. Some are too embarrassed or afraid to ask. That’s why Second Harvest has a multilingual team of caring people who can connect them to food.

We provided nearly 27,000 referrals through our Food Connection hotline last year.

Our Food Connection specialists staff our hotline and reach out to people at libraries, community centers and healthcare facilities. We connect those in need to healthy, fresh foods at our food distributions, summer meal programs, partner sites and public programs like CalFresh (food stamps).
Second Harvest provides healthy food to anyone who needs it. Our clients are families struggling to feed their kids. They are seniors living on fixed incomes. Many are immigrants looking for a better life. Everyone is welcome.

Healthy food transforms a senior’s life

Mansoor worked hard his whole life, only to find himself living in his car with his weight down to 95 pounds. That’s when a volunteer saw him. “He asked why I was so thin,” Mansoor said. “I told him I’m hungry. I don’t have food. I cannot afford to eat.” Now Mansoor receives groceries, including fresh produce, twice a month. He has gained 50 pounds, and the food is helping him stay healthy so he can earn enough money delivering papers and recycling to afford a small apartment. “The food is great,” Mansoor said. “Beautiful! Cauliflower. Snacks. It’s amazing.”
Enhancing our reach

Second Harvest distributes nutritious food through both our direct programs and an expansive network of 300 nonprofit partners at more than 900 sites—pantries, soup kitchens, shelters and afterschool programs. Our partners extend our reach into nearly every neighborhood in Santa Clara and San Mateo counties.

Second Harvest is one of only a few food banks in the nation that provides food to our partners at no cost.

Pantry hits the road

“A lot of our clients weren’t able to get to us during our pantry hours, so we decided to bring the pantry to them,” said Malia O’Brien, mobile pantry case manager at West Valley Community Services. Second Harvest provides the majority of the food, which allows our partner agency to focus its resources on other services like helping people access housing, emergency financial assistance, and other financial stability programs.
We know we can't solve hunger alone. That's why we are also collaborating with schools, libraries, community organizations, government entities and other public institutions to ensure that kids and families have access to food.

Second Harvest helped 28 high-need schools expand their meal programs, providing equipment and other support. Thanks to our school breakfast campaign, local kids received more than 311,000 additional meals.

Reaching kids in need

“Last summer I drove around and noticed a lot of kids in need," said Debbie Austin, director of food and nutrition services at Mountain View Whisman School District. So she helped her district launch a successful mobile feeding program in three parks. “Without the assistance of the Food Bank and the federal reimbursement for serving meals, we would not have been able to do this.”
Realizing a healthy community

Our focus on nutrition ensures that kids get the quality foods they need to grow up strong and healthy. It also helps to address the high rates of diabetes and other diet-related conditions among the adults we serve.

Nutritious food is the foundation for a healthy, productive life.

Health ambassador at work

“Fresh vegetables are expensive, so the consequence is people end up with chronic diseases,” Pepa Richardson said. Studying to become a nutritionist, she was shocked at the scope of the problem. So last year she joined Second Harvest’s Health Ambassadors, a specially trained, multilingual group of volunteers who provide nutrition education.
Our work is made possible by generous people who share our belief that hunger is unacceptable. To solve local hunger, we need everyone—the big thinkers and the doers, people willing to dig into their pockets, and those who can roll up their sleeves and volunteer.

95 percent of contributions go to client programs.

Leaving a legacy

“Second Harvest is one of the best-organized, well-run nonprofits I’ve volunteered with,” said Steve Norris, who started volunteering for Second Harvest in 2001 and last year decided to include the Food Bank in his estate plans. “The Food Bank is extremely efficient at turning dollar contributions into food for hungry people, so I know my gift will make an impact.”
We honored the following companies, community-based organizations, schools and individuals for their extraordinary fundraising efforts at our Make Hunger History Awards.

<table>
<thead>
<tr>
<th>Category</th>
<th>Recipient</th>
</tr>
</thead>
<tbody>
<tr>
<td>BRASS RING</td>
<td>Any company or organization that earned 500,000 points or more in a single year</td>
</tr>
<tr>
<td>Applied Materials</td>
<td>Apple</td>
</tr>
<tr>
<td>Cisco</td>
<td>Cypress Semiconductor</td>
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<tr>
<td>Google</td>
<td>Maxim Integrated</td>
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<tr>
<td>Western Digital</td>
<td></td>
</tr>
<tr>
<td>BUMPER CROP</td>
<td>Group with incredible Food and Fund Drive growth</td>
</tr>
<tr>
<td>Applied Materials</td>
<td>Barracuda Networks</td>
</tr>
<tr>
<td>Safeway</td>
<td>Whole Foods</td>
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<tr>
<td>CORPORATE FOOD BOWL</td>
<td>The company with the highest per capita points and more than 50,000 total points in a single year</td>
</tr>
<tr>
<td>Cypress Semiconductor</td>
<td></td>
</tr>
<tr>
<td>EMPLOYEE FOOD BOWL</td>
<td>The company with the highest per capita employee points (corporate gifts not included) and more than 50,000 points in a single year</td>
</tr>
<tr>
<td>Cypress Semiconductor</td>
<td></td>
</tr>
<tr>
<td>CORPORATE CHAMPION</td>
<td>The company with the highest total points in each of three size categories</td>
</tr>
<tr>
<td>Fewer than 250 participants</td>
<td>Simpson Thacher &amp; Bartlett LLP</td>
</tr>
<tr>
<td>250 - 1,000 participants</td>
<td>Cypress Semiconductor</td>
</tr>
<tr>
<td>More than 1,000 participants</td>
<td>Applied Materials</td>
</tr>
<tr>
<td>COMMUNITY CHAMPION</td>
<td>Non-corporate groups with the highest total points in each of the three size categories</td>
</tr>
<tr>
<td>Fewer than 250 participants</td>
<td>Dave Severns Memorial Golf Tournament</td>
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<tr>
<td>250 - 1,000 participants</td>
<td>Goombahs Car Club</td>
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<tr>
<td>More than 1,000 participants</td>
<td>Manolo-Atherton High School</td>
</tr>
<tr>
<td>GOLDEN APPLE</td>
<td>School group showing extraordinary effort</td>
</tr>
<tr>
<td>Dartmouth Middle School</td>
<td></td>
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<tr>
<td>HUNGER HERO</td>
<td>Individual or organization who demonstrates an exceptional level of commitment to hunger relief</td>
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<tr>
<td>Alice’s Restaurant</td>
<td></td>
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<tr>
<td>All Salephour – Applied Materials</td>
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<tr>
<td>OUTSTANDING DRIVE COORDINATORS</td>
<td>Recognition given to exemplary Food and Fund Drive Coordinators</td>
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<tr>
<td>Jeff Thomas</td>
<td>Maxim Integrated</td>
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<tr>
<td>Susana Meisenhelder – Maxim</td>
<td>Integrate</td>
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<tr>
<td>Mike Amoroso – Menlo-Atherton</td>
<td>Menlo-Atherton High School</td>
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<tr>
<td>Malyynia Rizvi – Vertas</td>
<td>Rosie Parket – Vertas</td>
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<tr>
<td>OUTSTANDING KIDS OUTSTANDING</td>
<td>The individual showing exceptional devotion to creating holiday meals for those in need</td>
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<tr>
<td>CARPET FESTIVAL</td>
<td>Fabian Armenta – Walmart</td>
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<tr>
<td>SPIRIT AWARD</td>
<td>Outstanding faith-based Food and Fund Drive Congregation Eltz Chayim</td>
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<tr>
<td>TURKEY TITAN</td>
<td>The individual showing exceptional devotion to creating holiday meals for those in need</td>
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<tr>
<td>MILLION MEALS CLUB</td>
<td>Any company or organization that accumulates the equivalent of a 1 million pounds of food in points. Totals are cumulative year over year and will be recognized in increments of $5 million</td>
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<td>60 Million:</td>
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<tr>
<td>Cisco</td>
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<td>40 Million:</td>
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<td>Applied Materials</td>
<td>Cypress Semiconductor</td>
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<tr>
<td>Simpson Thacher &amp; Bartlett LLP</td>
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<td>25 Million:</td>
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<td>Google</td>
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<td>10 Million:</td>
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<td>Western Digital</td>
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<td>5 Million:</td>
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<td>Apple</td>
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<td>National Association of Letter</td>
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<td>Carriers</td>
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<td>Silicon Valley Leadership Group</td>
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<td>1 Million:</td>
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<tr>
<td>Carlos Dunlap’s A-List fundraiser</td>
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<tr>
<td>Intel</td>
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<tr>
<td>Juniper Networks</td>
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<tr>
<td>Lam Research</td>
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<tr>
<td>Linear Technology</td>
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</tr>
<tr>
<td>Marvell Semiconductor, Inc.</td>
<td></td>
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<tr>
<td>Microsoft</td>
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</tbody>
</table>

We honored the following companies, community-based organizations, schools and individuals for their extraordinary fundraising efforts at our Make Hunger History Awards.
Thank you to our 2016-2017 major supporters

Rainmaker’s Circle
$100,000 and up
Anonymous
Eric Anderson
Aphorism Foundation
Carl and Mary Berg
Brin Wojcicki Foundation
John and Elaine Chambers
Bruce and Gail ChiZen
John and Ann Doerin
John and Ellen Donahoe
John and Ellen Drew
Alan Eustace and Kathy Kwan
Genentech Foundation
Grove Foundation
Eli and Britt Harari Hurlbut-Johnson Charitable Trust
Kurt and Sue Jaggers
Koret Foundation
John and Tashia Morgridge
Bernard A. Newcomb Foundation
David and Lucile Packard Foundation
Lucas Pereira and Elizabeth Schweinsberg
Qatalyst Partners
TJ Rodgers and Valeta Massey
Safeway Foundation
Sheryl Sandberg
Philipp Schindler and Andrea Willsms
Michael Schroepfer and Erin Hoffmann
Sequoia Healthcare District
Silicon Valley Leadership Group Foundation
Sobrato Family Foundation
Sunlight Giving
David Sze and Kathleen Donohue
Adam Weiss and Lydia Callaghan
Ronald and Ann Williams Charitable Foundation

Harvester’s Circle
$50,000 to $99,999
Anonymous
The Babulak Fund
Bank of America Foundation
Aart de Geus and Esther John
Scott and Molly Forstall
Gary and Kathie Heidenrech
Hoven Family Foundation
Jen-Hsun and Lori Huang
Jeffrey and Karen Jordan
Kaiser Permanente South Bay
Chris and Melody Malachowsky
Gordon and Betty Moore
Peter and Kristan Norvig
John O’Farrell and Gloria Principe
Tom and JoAnn Prescott
Geoff and Andrea Ralston
Charles and Paige Robbins
George H. Sandy Foundation
Sharks Foundation
Jerome Simon and Hilary Bates
Kevin Spain and Christy Goralnik
Mark Stevens and Mary Murphy
Jonathan Thatcher and Siobhan Spencer
Warmenhoven Family Foundation
Dennis Troper and Susan Wojcicki
William P. Zola

Cultivator’s Circle
$10,000 to $49,999
The below represents Cultivator Circle gifts over $20,000. Visit SHFB.org for the complete list.
Anonymous
Ginetto Addiego
Andrew J. Berte
Ray and Kristin Bingham
Norbert and Inger Bischofberger
Gary and Catherine Briggs
Carrier Reefer Unit
Terry and Anne Clark
Daniel and Linda Cooperman
Jean Coyle
Gary and Connie Dickerson
Linda Dotson
Kevin Ford and Celeste Voiz-Ford
Brett and Michelle Galloway
Lutz Giebel and Christine Olson-Giebel
Steve and Colleen Hall
Harrington Family Foundation
Hasing-Simons Foundation
Michael Jacobson and Trine Sorensen
Chris Jaffe and Kate Karriker-Jaffe
BJ and Julie Jenkins
Thomas Kailath and Anuradha Maitra
Kaiser Permanente South San Francisco
Steven Kleiman and Helen Bradley
Catherine Knutschmidt
Soren Lassen and Sharmila Rajani Lassen
Jacques M. Littlefield Foundation
Andrew and Judith Mendelsohn Moore Family Foundation
Dana and Amanda Nazarian
Thomas and Natalie Pageler
Oranur Pahlavan
Pankaj Patel
Amit and Vicky Patel
PayPal Giving Fund
Richard and Jane Peattie
Joe and Lynn Pinto
Nancy A. Quintrell
Resonance Philanthropies
Jake and Robin Reynolds
Michael J. Ross
All and Suzanne Salehour
Sanders Dickinson Foundation
Charlie and Julie Simmons
SITA Foundation
Sodexo Foundation
Vince Staub
John Stone
Norm Taffe and Julie Bennett
Orlin and Ornolee Trapp
Vadzo Family Foundation
Valenzuela Family Foundation
Walmart Foundation
Wells Fargo Foundation
Western Digital Foundation
Westly Foundation
The Howard and Betty White Foundation
Caleb and Johanna Wright

Complete donor list available at SHFB.org. Contact donor.relations@shfb.org with any questions about this list.
For the 11th year in a row, Second Harvest earned a 4-star rating from Charity Navigator based on accountability, transparency and financial health – exceeding industry standards.

### Revenue and expenses

#### 2016-2017

**Annual funding sources**

- **Individuals**: 69%
- **Corporations**: 14%
- **Foundations**: 11%
- **Government**: 4%
- **Organizations, special events**: 2%

#### 2016-2017 Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$29,467,030</td>
</tr>
<tr>
<td>Corporations</td>
<td>$6,060,109</td>
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<tr>
<td>Foundations</td>
<td>$4,561,401</td>
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<tr>
<td>Government</td>
<td>$1,992,912</td>
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<tr>
<td>Organizations, special events</td>
<td>$888,445</td>
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<tr>
<td>Donated food and in-kind contributions</td>
<td>$85,577,433</td>
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<tr>
<td><strong>Subtotal</strong></td>
<td><strong>$128,467,331</strong></td>
</tr>
</tbody>
</table>

*This revenue does not include the following:
  a) $1,747,092 of Board Designated Endowment Fund
  b) $1,423,203 of investment gains.

#### 2016-2017 Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programs/ food distribution</td>
<td>$118,332,491</td>
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<tr>
<td>Fundraising</td>
<td>$3,938,339</td>
</tr>
<tr>
<td>Management</td>
<td>$2,694,649</td>
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<tr>
<td><strong>Total operating expenses</strong></td>
<td><strong>$124,965,479</strong></td>
</tr>
</tbody>
</table>

**Net Assets**

- Net Assets: $76,444,373*

*This figure includes the value of food on hand as of June 30, 2017.
Thank you to the Fill Your Tank program for its efforts in Silicon Valley and around the world to address food insecurity.