### SECOND HARVEST FOOD BANK OF SANTA CLARA AND SAN MATEO COUNTIES

(A California Nonprofit Public Benefit Corporation)

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### FINANCIAL STATEMENTS INCLUDING SUPPLEMENTAL INFORMATION ON FEDERAL FINANCIAL AWARDS

Year Ended June 30, 2006 with Comparative Totals for the Year Ended June 30, 2005

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### SECTION I

### FINANCIAL SECTION

### FINANCIAL STATEMENTS

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Second Harvest Food Bank of Santa Clara and San Mateo Counties (A California Nonprofit Public Benefit Corporation) San Jose, California

We have audited the accompanying statement of financial position of Second Harvest Food Bank of Santa Clara and San Mateo Counties (a California nonprofit public benefit corporation) as of June 30, 2006, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Agency's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Agency's financial statements for the year ended June 30, 2005 and, in our report dated August 11, 2005, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Second Harvest Food Bank of Santa Clara and San Mateo Counties as of June 30, 2006, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated August 15, 2006, on our consideration of Second Harvest Food Bank of Santa Clara and San Mateo Counties' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

BERGER/LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountency Corporation

San Jose, California August 15, 2006

### STATEMENT OF FINANCIAL POSITION

June 30, 2006 with Comparative Totals as of June 30, 2005

	OPERATI	OPERATING FUND	LAND,	TOTAI	AL
		Temporarily	BUILDING AND EQUIPMENT		
ASSETS	Unrestricted	Restricted	FUND	2006	2005
Cach and Coak Davisolants					
Cash and Cash Equivalents	3,166,646	\$ 512,943	, 6 <del>/3</del>		\$ 2,304,682
Grants Deceivable	8,020	•	•	8,020	7,486
Diadres Destination	744,790	•	•	244,790	200,042
rieuges Receivable		273,524	•	273,524	71,247
Inventory	1,813,152	•	•	1,813,152	2.077,651
Prepaid Expenses and Other Assets	319,696	•	96,332	416,028	319,002
investments (Note 3) Land, Building and Equipment, Net (Note 4)	5,387,230		4,271,992	9,659,222	9,689,453
			0,410,124	0,240,122	0,4/2,4/4
TOTAL ASSETS	\$ 10,939,534	\$ 786,467	\$ 10,608,446	\$ 22,334,447	\$ 21,143,037
LIABILITIES AND NET ASSETS					
LIABILITIES:					
Accounts Payable	\$ 229,769	· ·	• € <del>?</del>	\$ 229,769	\$ 123,784
Accrued Expenses Deferred Revenue (Note 5)	203,263	τ :	•	203,263	232,219
	7777	***************************************		270,111	925,28
Total Liabilities	604,057	*	4	604,057	448,559
NET ASSETS:					
Unrestricted Net Assets:	,				
Undesignated Oliver 80	760,684	1	•	760,684	629,908
Board Designated (Note 8) Land Building and Fanisment	9,574,793	•	4,271,992	13,846,785	13,315,356
manufanta and refunding			0,330,434	6,336,454	6,515,517
Total Unrestricted Net Assets	10,335,477	•	10,608,446	20,943,923	20,460,781
Temporarily Restricted Net Assets (Note 9)		786,467	1	786,467	233,697
Total Net Assets	10,335,477	786,467	10,608,446	21,730,390	20,694,478
TOTAL LIABILITIES AND NET ASSETS	£ 10 030 534			77	
		00,407	10.008,440	22,334,447	\$ 21,143,037

The Accompanying Notes are an Integral Part of these Financial Statements.

### STATEMENT OF ACTIVITIES

Year Ended June 30, 2006 with Comparative Totals for the Year Ended June 30, 2005

		2006		2005	
	Inrestricted	Temporarily Postricted	10.00	11 800	
SUPPORT AND REVENUE:		napar near	TWI OI	IOIAL	
Support: Contributions	\$ 10.003 663	013 636	·		
Contributions In-Kind (Note 10)	26,5		26,954,162	\$ 10,041,169 22,559.666	
Special Events (Net of Direct Costs of \$70,972 - 2006, \$77,283 - 2005) United Way Support	127,707		127,707	163,471	
	828,938	23,918	183,876	204,595	
i otai Support	37,535,489	786,467	38,321,956	32,968,901	
Kevenue: Governmental Assistance - Cash					
Governmental Assistance - In-Kind	1,227,491	•	1,227,491	1,285,881	
Service Fees	141 163	• :	1,004,033	2,525,090	
Net Investment Income (Note 3)	827,854		827.854	143,266	
Gain (Loss) on Sale of Equipment	(32,742)	•	(32,742)	49.163	
	15,620	**	15,620	25,379	
Total Revenue	3,844,019	*	3,844,019	4,631,490	
Total Support and Revenue	41,379,508	786,467	42,165,975	37,600,391	
Net Assets Released from Restrictions (Note 11)	233,697	(233,697)	*		
Total Support, Revenue and Net Assets Released from Restrictions	41,613,205	552,770	42,165,975	37,600,391	
EXPENSES: Program Services:					
Food Distribution (Note 1)	39 431 673	i	30.421.692	25 461 351	
Supporting Services:			52,431,023	33,401,131	
Management and General Fundraising	652,879 1,045,561	1 1	652,879 1,045,561	739,488 782,625	
Total Supporting Services Expenses	1,698,440	1	1,698,440	1,522,113	
Total Expenses	41,130,063		41,130,063	36,983,264	
CHANGE IN NET ASSETS	483,142	552,770	1,035,912	617,127	
NET ASSETS, Beginning of Year	20,460,781	233,697	20,694,478	20,077,351	
NET ASSETS, End of Year	\$ 20,943,923	\$ 786,467	\$ 21.730.390	\$ 20.694.478	
The Accommenting Motes are an Internal	173				

The Accompanying Notes are an Integral Part of these Financial Statements.

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### STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2006 with Comparative Totals for the Year Ended June 30, 2005

SUPPORTING SERVICES TOTAL EXPENSES	ing Total 2006 2005	4,261       \$ 858,686       \$ 3,948,637       \$ 3,980,165         2,071       158,628       774,706       774,012         3,758       353,721       338,596	0,090 1,091,364 5,077,064 5,092,773	- 28,372,527 24,263,283 - 4,439,307 4,394,864	58,301 488,861	. 434,233 213,843 1905 1905 323,173 281,474	11,087 226,348	213,493 213,493	- 198,215	77,707 162,550	23,560 153,497	42,012	12,187 127,186	18,870 86,516	14,027 25,624			- 10,072	1,803 4,407 9,011 15,841	501 759 6,161 6,554	2	2,655 1,582,623 40,542,154 36,352,055	2,906 115.817 587,909 631,209		<u>5.561</u> \$ 1.698,440 \$ 41,130,063 \$ 36,983,264
Fundraising		\$ 524,261 82,071 43,758	650,090		30,819	1 905		2]				(FG)					ī					982,655	62,906	\$ 1,045,561	
Management	and General	\$ 334,425 76,557 30,292	441,274	, ,	27,482		3,609	•	•	66,733	15,210	9,574	5,533	9,921	10,925	6,845		ı	2,604	258		896'668	52,911	\$ 652.879	
Food	Distribution	\$ 3,089,951 616,078 279,671	3,985,700	28,372,527 4,439,307	430,560	321.268	215,261	•	198,215	84,843	129,937	91,909	114,999	67,646	11,597	8,498	12,933	10,072	4,604	5,402	*	38,959,531	472.092	\$ 39,431,623	
		Salaries Employee Benefits Payroll Taxes	Total Salaries and Related Expenses	Donated Food and Supplies Distributed Purchased Food and Supplies Distributed	Occupancy, Including In-Kind	Advertising and Media. Including In-Kind	Postage and Printing	Direct Mailing Costs, Including In-Kind	Vehicle Operating Costs	Professional Fees, Including In-Kind	Insurance	Equipment Rental and Maintenance	Supplies, Including In-Kind	Lelephone	Dues and Subscriptions	Conferences, Conventions and Meetings	Volunteer Expenses	Attiliation Fees (Note 12)	Travel	Recruitment Expenses	Equipment, In-Kind	Total Expenses Before Depreciation	Depreciation and Amortization	Total Functional Expenses	

The Accompanying Notes are an Integral Part of these Financial Statements.

### STATEMENT OF CASH FLOWS

Year Ended June 30, 2006 with Comparative Totals for the Year Ended June 30, 2005

		2006		2005
CASH FLOWS FROM OPERATING ACTIVITIES:				***************************************
Change in Net Assets	\$	1,035,912	\$	617,127
Adjustments to Reconcile Change in Net Assets to Net Cash				ŕ
Provided by Operating Activities:				
Depreciation and Amortization		587,909		631,209
(Gain) Loss on Sale of Equipment		32,742		(49,163)
Donated Equipment		(220,186)		-
In-Kind Contributions of Food and Non-Food (Including				
USDA)	(	(27,960,738)		(24,575,784)
Distribution of Food and Non-Food Received In-Kind		28,302,626		24,251,314
Realized and Unrealized Gains on Investments		(546,876)		(335,203)
(Increase) Decrease in Assets:				
Accounts Receivable		(533)		20,878
Grants Receivable		(44,748)		43,698
Pledges Receivable		(202,277)		(41,350)
Purchased Inventory (Food)		(77,390)		99,881
Prepaid Expenses and Other Assets		(97,024)		(8,871)
Increase (Decrease) in Liabilities:				
Accounts Payable		105,984		(279,442)
Accrued Expenses		(28,956)		(51,441)
Deferred Revenue		78,468		(11,597)
Net Cash Provided by Operating Activities		964,913		311,256
CASH FLOWS FROM INVESTING ACTIVITIES:				-
Purchase of Equipment		(191,313)		(332,647)
Proceeds from Sale of Equipment		24,200		66,857
Purchase of Investments		(3,036,134)		(2,422,757)
Proceeds from Sale of Investments		3,613,241		3,671,486
Net Cash Provided by Investing Activities		409,994		982,939
NET INCREASE IN CASH AND CASH EQUIVALENTS		1,374,907		1,294,195
CASH AND CASH EQUIVALENTS, Beginning of Year		2,304,682		1,010,487
CASH AND CASH EQUIVALENTS, End of Year	<u>\$</u>	3,679,589	\$_	2,304,682

The Accompanying Notes are an Integral Part of these Financial Statements.

### NOTES TO FINANCIAL STATEMENTS

### NOTE 1 - NATURE OF ACTIVITIES:

Second Harvest Food Bank of Santa Clara and San Mateo Counties ("Agency" or "Second Harvest") is a non-profit 501(c)(3) organization incorporated in 1979. The Agency's service area covers a population of 2.4 million where nearly 170,000 people live below the federal poverty line (FPL). With the area's high cost of living, even families living at 300% - 400% of the FPL are struggling to afford enough to eat. The Agency provides food through both direct distribution and by supplying food to hundreds of area non-profit programs.

Second Harvest procures large food donations through corporate food drives, from the USDA and FEMA, and through membership in America's Second Harvest. But simply distributing donated food would not provide nutritious, nor balanced, meals. The Agency spent over \$5.3 million procuring, packaging and transporting protein and other food to supplement donated items; ensuring nutritious meals to over 160,000 people per month. This involved the distribution of 30.7 million pounds of food, equivalent to about 23 million meals and up 9% over last year, making the agency the 12th largest food bank in the nation. With an emphasis on procuring donated food whenever possible, such donations rose by more than \$4.1 million year over year.

The Agency's Direct Service Programs, distributed at 120 sites, include:

- Brown Bag Groceries provided on a weekly basis to an average of 12,233 people: for seniors and disabled individuals on fixed incomes.
- <u>Family Harvest</u> Groceries provided monthly to low-income families with dependent children serving an average of 11,497 per month.
- Partners in Need Weekly groceries for an average of 443 people in exchange for volunteer hours.

In-direct and Community Service Programs:

Second Harvest's Food Assistance Program supports nearly 300 community-based non-profit organizations running about 400 programs through 800 different sites. The Agency removes much of the burden for those managing food programs by providing free highly nutritious foods, appropriate storage and handling, delivery options, as well as training workshops. These hundreds of community programs can focus their resources on their own primary missions, not on procuring food.

Food Connection, a phone referral program, further ensures that those in need have access to nutritious food. In the past year, Food Connection helped thousands of people each month and made over 44,000 referrals to Second Harvest's food program partners. Community Nutrition offers training, workshops and technical assistance to agencies and program participants in the areas of nutrition education, food safety and handling practices.

Our Support - The Agency has strong donor and volunteer support. Over 23,000 individuals made donations and over 1,300 companies ran food drives or donated funds. Every month volunteers worked an average of 14,888 hours on Second Harvest's behalf: the equivalent of nearly 86 full-time employees and more manpower than the Agency employs. This saved the Agency over \$3 million in wages in the past year.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1 - NATURE OF ACTIVITIES (Continued):

New Programs - After achieving goals set out in a three year Strategic Plan, the Agency recently conducted a Food Gap Analysis that showed tremendous need still exists in the community. Approximately half the need is being met even when considering all food programs, including Food Stamps. As Second Harvest develops a new plan, the focus is on procuring and distributing more food, especially fresh produce. The Agency's Board of Directors has designated approximately \$2.2 million of reserves to grow capacity over the next few years.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Basis of Accounting</u> - The financial statements of Second Harvest Food Bank of Santa Clara and San Mateo Counties have been prepared on the accrual basis of accounting.

<u>Basis of Presentation</u> - The Agency follows standards of accounting and financial reporting for voluntary health and welfare organizations as prescribed by the American Institute of Certified Public Accountants. In accordance with Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Non-for-Profit Organizations*, the Agency reports its financial position and operating activities in three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets include those assets over which the Board of Directors has discretionary control in carrying out the operations of the Agency. Under this category, the Agency maintains an operating fund, any net assets designated by the Board for specific purposes and the unrestricted land, building and equipment fund.

Temporarily restricted net assets include those assets which are subject to donor restriction and for which the applicable restriction was not met as of the year end of the current reporting period.

Permanently restricted net assets include those assets which are subject to a non-expiring donor restriction, such as endowments.

Land, building and equipment funds are designated for equipment acquisitions and for recording the cost of the land, building, equipment and accumulated depreciation. The net asset value of those items that are temporarily or permanently restricted are included in the appropriate net asset category, otherwise the net asset value is included in unrestricted net assets.

<u>Comparative Financial Information</u> - The financial statements include certain prior-year summarized comparative information in total but not by net asset class or functional expense categories. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Agency's financial statements for the year ended June 30, 2005, from which the summarized information was derived.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Accordingly, actual results could differ from those estimates.

<u>Revenue Recognition</u> - The Agency recognizes support and revenue on the accrual basis of accounting. Revenue from grants which have been classified as "exchange transactions" and program fees are recognized as revenue in the period in which the service is provided.

Contributions - Contributions are reported in accordance with SFAS No. 116, Accounting for Contributions Received and Contributions Made. Contributions are recognized when the donor makes a pledge to give that is, in substance, an unconditional promise. Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the nature of donor restrictions. Restricted contributions are reported as increases in restricted net assets. When the restriction is met the amount is shown as a reclassification of restricted net assets to unrestricted net assets. If a donor's restriction is met in the same period that the revenue is recognized, the contribution is reported as an increase in unrestricted net assets.

Contributions In-Kind - Contributions in-kind are also recognized in accordance with the provisions of SFAS No. 116. Donated equipment and other donated goods are recorded at their estimated fair value as of the date of the donation. Contributed services, which require a specialized skill and which the Agency would have paid for if not donated, are recorded at the estimated fair value at the time the services are rendered. The Agency also receives donated services that do not require specific expertise but which are nonetheless central to the Agency's operations. While these contributed services are not reflected in the financial statements the estimated value of these services is disclosed in Note 10.

<u>Cash and Cash Equivalents</u> - Cash equivalents include highly liquid investments and investments with a maturity of three months or less, and exclude donor restricted receipts and amounts designated for long-term purposes. The Agency maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Agency has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

Accounts, Grants and Pledges Receivable - The Agency considers all accounts, grants and pledges receivable to be fully collectible; accordingly, no allowance for doubtful accounts is considered necessary.

<u>Inventory</u> - Inventory consists of donated food and non-food items, purchased food and United States Department of Agriculture (USDA) commodities received from the government. Donated food for the years ended June 30, 2006 and 2005 was valued at \$1.50 and \$1.49 per pound, respectively. This valuation is based on a cost study conducted for America's Second Harvest. Purchased food is valued at latest purchase price. USDA commodities are valued based on published USDA fair market values.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Investments</u> - Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains or losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

<u>Land, Building and Equipment</u> - Land, building and equipment are recorded at cost or estimated fair value for donated items. Depreciation is computed on the straight-line method based on the estimated useful lives of the assets, which range from 3 to 30 years. Equipment purchases over \$5,000 are capitalized. Depreciation is recorded as a decrease in unrestricted net assets and the expense is charged to the activity benefiting from the use of the facilities or equipment. Amounts expended for maintenance and repairs are charged to operations as incurred.

Accrued Vacation - Accrued vacation represents vacation earned, but not taken as of June 30. The maximum vacation time that can be accrued and carried over to the next year is 200 hours. The accrued vacation balance as of June 30, 2006 and 2005 was \$133,005 and \$162,368, respectively, and is included in accrued expenses.

<u>Allocation of Functional Expenses</u> - Directly identifiable expenses are charged to program and supporting services. Expenses related to more than one function are charged to program and supporting services on the basis of periodic time studies.

<u>Income Taxes</u> - Second Harvest Food Bank of Santa Clara and San Mateo Counties is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and state income taxes under Section 23701(d) of the California Revenue Taxation Code. Accordingly, no provision for income taxes has been made in the accompanying statements.

Advertising - Advertising costs are charged to operations when incurred. Advertising costs for the years ended June 30, 2006 and 2005 totaled \$323,173 and \$281,474, respectively. The total cost for the years ended June 30, 2006 and 2005 includes \$275,000 and \$150,941 in donated advertising, respectively.

### **NOTE 3 - INVESTMENTS:**

The Agency's investment policy is to maintain a moderately conservative but balanced portfolio, with the primary investment objectives being the preservation of purchasing power and the preservation of capital. The Agency's investment portfolio is structured and maintained with the overall objective of providing the resources and liquidity for the Agency to fulfill its Mission Statement. The fair value of investments as of June 30, was as follows:

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 3 - INVESTMENTS (Continued):

		2006		2005
Investments at Fair Value:				
Money Market Investments	\$	538,162	\$	1,007,500
Certificates of Deposit		103,945		101,209
U.S. Government Securities and Agency Obligations		1,922,032		1,326,215
Corporate Bonds and Notes		1,331,627		1,543,767
Equity Investments		5,247,778		4,855,826
Mutual Funds		515,678		854,936
Total Investments at Fair Value	<u>\$</u>	9,659,222	<u>\$</u>	9,689,453
Net Investment Income:				
Interest and Dividends, Net of Investment				
Expenses of \$58,905 and \$74,178	\$	287,773	\$	273,532
Net Realized and Unrealized Gains		540,081		329,179
Total Net Investment Income	\$	827,854	<u>\$</u>	602,711

### NOTE 4 - LAND, BUILDING AND EQUIPMENT:

The cost and accumulated depreciation of land, building and equipment as of June 30, consisted of the following:

		2006		2005
Land	\$	838,453	\$	838,453
Building and Improvements		7,888,263		7,846,503
Equipment	*****	3,267,116		3,450,896
Less: Accumulated Depreciation	-	11,993,832 (5,753,710)		12,135,852 (5,662,378)
Land, Building and Equipment, Net	<u>\$</u>	6,240,122	<u>\$</u>	6,473,474

Depreciation expense for the years ended June 30, 2006 and 2005 totaled \$587,909 and \$631,209, respectively.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### **NOTE 5 - DEFERRED REVENUE:**

The Agency's deferred revenue as of June 30, consisted of the following:

	*************	2006	 2005
Golf Tournament Deposits	\$	91,915	\$ 71,181
Federal Emergency Management Agency		78,910	21,375
Other	******	200	 *
Total Deferred Revenue	\$	171,025	\$ 92,556

### **NOTE 6 - RETIREMENT PLAN:**

The Agency maintains a tax deferred 403(b) retirement plan to provide retirement benefits for all eligible employees. The plan provides for Agency contributions of 5% of eligible employee compensation. Vesting is based on years of service, with 100% vesting after six years of credited service. Agency contributions for the years ended June 30, 2006 and 2005 were \$126,482 and \$127,983, respectively. All of the costs of the Plan's administration were paid for by participants.

### NOTE 7 - OPERATING LEASE COMMITMENTS:

The Agency leases from the County of Santa Clara the land on which the San Jose distribution center is located. The lease term is 50 years, commencing July 30, 1991, at the rate of \$1 per year, with three 10-year renewal options. In the event the premises cease to be used as a nonprofit food collection and distribution facility, the County of Santa Clara has the right to terminate the lease. Due to the impracticality of determining the fair value of the lease, the financial statements do not include an in-kind contribution for this amount.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### **NOTE 8 - BOARD DESIGNATED NET ASSETS:**

Board designated net assets as of June 30, consisted of the following:

_		2006	 2005
Unrestricted Operating Fund:			
Designated for Operating Reserves	\$	6,395,830	\$ 7,217,819
Designated for Disaster Relief		1,365,811	800,006
Inventory		1,813,152	 2,077,651
Total Unrestricted Operating Fund	*********	9,574,793	 10,095,476
Land, Building and Equipment Fund:			
Designated for Capacity Building Fund		2,200,000	•
Designated for Capital Replacement Fund		2,071,992	 3,219,880
Total Land, Building and Equipment		4,271,992	 3,219,880
Total Board Designated Net Assets	<u>\$</u>	13,846,785	\$ 13,315,356

As part of the Agency's annual review of designated assets, the Board recently adopted specific guidelines for establishing the level of each designation. Operating Reserves include a full six months of the coming year's annual budget, with adjustments for purchased inventory on hand and current liabilities. Disaster Relief funds are based on the cost of meals expected to be provided immediately following a local disaster. Long-term disaster support would be funded through government agreements. Current investment in inventory is reviewed on a monthly basis and is generally below one month's distribution. The Capital Replacement designation is calculated as the present-value of a ten year current asset replacement plan. The Capacity Building Fund designation is based on expectations that the Agency will be pursuing significant distribution capacity building, as part of a strategic plan, in the next one to five years.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS:

The Agency's temporarily restricted net assets as of June 30, consisted of the following:

	 2006		2005
Temporarily Restricted Net Assets:			
Equipment Purchase	\$ 270,300	\$ -	-
Family Harvest	192,234		-
Season of Sharing	144,792		72,800
Warehouse Bar Coding	91,075		-
General Support for Next Year	60,000		-
United Way Allocation and Designations			
for Next Year	23,918		29,897
Staff Holiday	3,000		-
Hurricane Relief	1,148		**
Summer Feeding	-		35,000
Holiday Food Drive Sponsorship	 **		96,000
Total Temporarily Restricted Net Assets	\$ 786,467	\$	233,697

### NOTE 10 - CONTRIBUTIONS IN-KIND:

The estimated fair value of donated food, supplies and expert services received are recorded as contributions. During the years ended June 30, the following in-kind contributions were received by the Agency:

	2006	2005
Food and Non-Food Inventory	\$ 26,334,331	\$ 22,077,694
Media	275,000	150,941
Vehicle and Equipment	220,186	25,790
Warehouse Space	80,988	187,850
Professional Services	18,725	70,791
Gift Certificates	16,979	26,695
Racks and Supplies	6,849	14,195
Printing	1,104	•
Mailings	**	5,710
Total Contributions In-Kind	<u>\$ 26,954,162</u>	\$ 22,559,666

The Agency also receives donated services that do not require specific expertise but which are nonetheless central to the Agency's operations. For the years ended June 30, 2006 and 2005 the estimated value of these services, based on the estimated dollar value of volunteer time calculated by average rate by job category, totaled \$3,018,049 and \$2,859,212, respectively. In accordance with SFAS No. 116, Accounting for Contributions Received and Contributions Made, the value of these services is not reflected in the financial statements.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 11 - NET ASSETS RELEASED FROM RESTRICTIONS:

Net assets were released from restrictions during the year by incurring expenses satisfying the restricted purpose or by the expiration of time as follows:

	 2006
Net Assets Released from Restrictions:	
Holiday Food Drive Sponsorship	\$ 96,000
United Way Allocation and Designations for Next	
Year	29,897
Summer Feeding	35,000
Season of Sharing	 72,800
Total Net Assets Released from Restrictions	\$ 233,697

### NOTE 12 - PAYMENTS TO AFFILIATES:

In accordance with the affiliation agreement between America's Second Harvest and the Second Harvest Food Bank of Santa Clara and San Mateo Counties, the Agency pays fees based on total poundage of food received from America's Second Harvest. Affiliation payments for the years ended June 30, 2006 and 2005 were \$10,072 and \$12,428, respectively.

### NOTE 13 - CONFLICT OF INTEREST POLICY:

Included among the Agency's Board of Directors and Officers are volunteers from the community who provide valuable assistance to the Agency in the development of policies and programs and in the evaluation of business transactions. The Agency has adopted a conflict of interest policy whereby board members are disqualified from participation in the final decisions regarding any action affecting their related company or organization.

### **NOTE 14 - CONTINGENCIES:**

Grants and contracts awarded to Second Harvest Food Bank of Santa Clara and San Mateo Counties are subject to the funding agencies' criteria, contract terms and regulations under which expenditures may be charged and are subject to audit under such terms, regulations and criteria. Occasionally, such audits may determine that certain costs incurred against the grants do not comply with the established criteria that govern them. In such cases, the Agency could be held responsible for repayments to the funding agency for the costs or be subject to the reductions of future funding in the amount of the costs. Management does not anticipate any material questioned costs for the contracts and grants administered during the period.

### SECTION II SUPPLEMENTARY INFORMATION

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### Year Ended June 30, 2006

Government Grantor Pass-through Grantor Program Title	Federal CFDA Number	Grant Period/ Period in Current Fiscal Year	Pass-through Grantor's Number/ Grant Number	Award	Receivable (Deferred Revenue) From Prior Year	Receipt of Federal Awards	Federal Expenditures	Receivable (Deferred Revenue) at June 30, 2006
MAJOR PROGRAMS  U.S. Department of Agriculture Passed through:								
State of California Department of Social Services: Emergency Food Assistance Program (Administrative Costs)	10.568	10-1-04 to 9-30-05	L61059	. ↔	\$ 32,750	\$ 32,750	↔	
Costs)	10.568	7-1-05 to 6-30-06	L61059	127,897	ı	96,181	127,897	31,716
Emergency Food Assistance Program (Tax Check Off) Emergency Food Assistance Program (Sunnlemental	10.568	7-1-05 to 6-30-06		11,258	•	11,258	11,258	•
Funds  Emergency Food Assistance Program (Food Commodities)	10.568	7-1-05 to 6-30-06		3,435	,	3,435	3,435	ı
(Note A)	10.569	7-1-05 to 6-30-06	E65088	1,634,933	-	1,634,933	1,723,599	4
Total U.S. Department of Agriculture				1,777,523	32,750	1,778,557	1,866,189	31,716
U.S. Department of Health and Human Services								
CNN - Food Stamp Outreach				23,407	·	10,144	23,407	13,263
CNN - Nutrition Education				41,445			41,445	41,445
Total U.S. Department of Health and Human Services				64,852	•	10,144	64,852	54,708

NOTE A - Emergency Food Assistance Program (Food Commodities):
Nonmonetary assistance is reported in the schedule at the USDA fair value of the commodities received. At June 30, 2006, the Agency had USDA food commodities totaling \$110,994 in inventory.

See Accompanying Notes to Schedule of Expenditures of Federal Awards.

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued)

Year Ended June 30, 2006

Government Grantor Pass-through Grantor <u>Program</u> Title	Federal CFDA Number	Grant Period/ Period in Current Fiscal Year	Pass-through Grantor's Number/ Grant Number	Award Amount	Receivable (Deferred Revenue) From	Receipt of Federal	Federal	Receivable (Deferred Revenue) at
NON-MAJOR PROGRAMS					1101 100	Owards .	CAPCHUITUIES	June 30, 2006
Federal Emergency Management Agency Direct Program:								
Emergency Food and Shelter National Board Program (Santa Clara County)	83.523	10-1-04 to 9-30-05	24-0880-00 007 Phase XXIV	ı	53,403	74,777	21,374	
		10-1-05 to 9-30-06		133,194	•	900'99	64,284	(1,716
Emergency Food and Shelter National Board Program (Santa Mateo County)	83.523	1-1-06 to 12-31-06	24-0880-00 007 Phase XXIV	25,000		12,500	15,000	2,500
Total Federal Emergency Management Agency			'	158,194	53,403	153,277	100,658	784
U.S. Department of Housing and Urban Development Community Development Block Grants, passed through:								
City of Campbell	14.218	7-1-05 to 6-30-06	N/A	7,200	1	7,200	7.200	,
lown of Colma	14.218	7-1-05 to 6-30-06	N/A	2,000		2,000	2,000	•
City of Cupertino	14.218	7-1-05 to 6-30-06	N/A	3,511	•	3,511	3,511	ľ
City of Gilroy	14.218	7-1-05 to 6-30-06	N/A	5,200	•	5,200	5,200	ı
City of Milnites	14.218	7-1-05 to 6-30-06	A/A	3,802	•	3,802	3,802	•
City of innipiteds	14.210	7-1-04 to 6-30-05	N/A	000	1,419	1,419	1 0	
City of Morgan Hill	14.218	7-1-05 to 6-30-06	N/A	3,000		3,730	5,000	1,250
City of Mountain View	14.218	7-1-04 to 6-30-05	N/A		2,115	2,115		1,041
City of Palo Alto	14.218	7-1-05 to 6-30-06 7-1-04 to 6-30-05	<b>∀</b>	4,741	1 700	3,556	4,741	1,185
		7-1-05 to 6-30-06	N/A	7,372	1,107	5.529	7372	1 843
City of San Jose	14.218	7-1-04 to 6-30-05	N/A		4,655	4,655	1	
City of San Mateo	14 219	7-1-05 to 6-30-06	A/A	17,687	•	13,265	17,687	4,422
City of Santa Clara	14.218	7-1-03 to 6-30-06	K/N	10,000	1 338	7,500	10,000	2,500
		7-1-05 to 6-30-06	N/A	6.500	٥٠٠٠,١	5.281	005.9	1 219
City of South San Francisco	14.218	7-1-05 to 6-30-06	N/A	4,000	•	3,000	4,000	1 000
City of Sunnyvale	14.218	7-1-05 to 6-30-06	N/A	5,490	•	5,490	5,490	,
City of Daly City	14.218	7-1-05 to 6-30-06	N/A	000,6	•	000,6	0006	
City of Kedwood City	14.218	7-1-05 to 6-30-06	N/A	2,000	ı	5,000	5,000	r
	See	See Accompanying Not	otes to Schedule of Expenditures of Federal Awards.	penditures of Fed	eral Awards.			

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued)

### (nonumne)

Year Ended June 30, 2006

Receivable (Deferred ral Revenue) at litures June 30, 2006	   0	14,4	2,138,967 101,668			705,075 33,729	59,658 14,915	29,700	,	24,369 4,059 23,020 11,510	9	2.980,789 \$ 165,881
ot of Federal ads Expenditures	009'9	104,124	2,046,102 2,			2,921	11,700 44,743	29,700	8,431	20,000 20,310 11.510		2,904,910 \$ 2.9
ble ed Receipt of Federal aar Awards	1	11,316	97,469 2,(		38,147			ı	8,431	000,00	8 199	178,668 \$ 2,9
Receivable (Deferred Revenue) From Prior Year	009'9	107,268				705,075	59,658	29,700	i i	24,369 23,020		2,949,659 \$ 17
Award Amount		107	2,107,837			705	89	29		24	841	\$ 2,949
Pass-through Grantor's Number/ Grant Number	N/A				N/A	N'N A'A	N/A	N/A	N/A A/N	N/N N/A		
Grant Period/ Period in Current Fiscal Year	7-1-05 to 6-30-06				7-1-04 to 6-30-05	7-1-05 to 6-30-06 7-1-04 to 6-30-05	7-1-05 to 6-30-06	7-1-05 to 6-30-06	7-1-04 to 6-30-05	7-1-05 to 6-30-06 7-1-05 to 6-30-06		
Federal CFDA Number	14.218				N/A	N N N	N/A	N/A	N/A	N/A N/A		
Government Grantor Pass-through Grantor <u>Program Title</u>	Menlo Park	Total U.S. Department of Housing and Urban Development	Total Federal Awards	<u>OTHER GOVERNMENTAL AWARDS</u>	Santa Clara County - Department of Social Services	San Mateo County - Department of Social Services	Aging and Adult Services of San Mateo (Gift	Certificates)	Aging and Adult Services of San Mateo		Total Other Governmental Awards	TOTAL GOVERNMENTAL AWARDS

See Accompanying Notes to Schedule of Expenditures of Federal Awards.

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### NOTE 1 - BASIS OF PRESENTATION:

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Second Harvest Food Bank of Santa Clara and San Mateo Counties and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

### **SECTION III**

**REPORTS** 

Thomas C. Bondi Lawrence S. Kuechler Roberto M. Maragoni Frank A. Minuti, Jr. BERGER/LEWIS
ACCOUNTANCY CORPORATION

Daniel C. Moors Randy G. Peterson Martha A. Sanford Robert W. Smiley Suzanne M. Weber

EMERITUS
Alexander W. Berger (1916-2005)
Griffith R. Lewis

CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS

### REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Second Harvest Food Bank of Santa Clara and San Mateo Counties (A California Nonprofit Public Benefit Corporation) San Jose, California

We have audited the financial statements of Second Harvest Food Bank of Santa Clara and San Mateo Counties (a California nonprofit public benefit corporation) as of and for the year ended June 30, 2006, and have issued our report thereon dated August 15, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

### Internal Control Over Financial Reporting

In planning and performing our audit, we considered Second Harvest Food Bank of Santa Clara and San Mateo Counties' internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Second Harvest Food Bank of Santa Clara and San Mateo Counties' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

99 ALMADEN BLVD. SUITE 600 SAN JOSE, CA 95113 (408) 494-1200 (P) (408) 279-8186 (F)



This report is intended solely for the information and use of the audit committee, management, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

BERGER/LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountancy Corporation

San Jose, California August 15, 2006 Thomas C. Bondi Lawrence S. Kuechler Roberto M. Maragoni Frank A. Minuti, Jr.

Daniel C. Moors Randy G. Peterson Martha A. Sanford Robert W. Smiley Suzanne M. Weber

**EMERITUS** Alexander W. Berger (1916-2005) Griffith R. Lewis

CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS

### REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH **OMB CIRCULAR A-133**

To the Board of Directors Second Harvest Food Bank of Santa Clara and San Mateo Counties (A California Nonprofit Public Benefit Corporation) San Jose, California

### Compliance

We have audited the compliance of Second Harvest Food Bank of Santa Clara and San Mateo Counties (a California nonprofit public benefit corporation) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to each of its major federal programs for the year ended June 30, 2006. Second Harvest Food Bank of Santa Clara and San Mateo Counties' major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Second Harvest Food Bank of Santa Clara and San Mateo Counties' management. Our responsibility is to express an opinion on Second Harvest Food Bank of Santa Clara and San Mateo Counties' compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Second Harvest Food Bank of Santa Clara and San Mateo Counties' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Second Harvest Food Bank of Santa Clara and San Mateo Counties' compliance with those requirements.

In our opinion, Second Harvest Food Bank of Santa Clara and San Mateo Counties complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2006.

99 ALMADEN BLVD. SUITE 600 SAN JOSE, CA 95113 (408) 494-1200 (P) (408) 279-8186 (F)



### Internal Control Over Compliance

The management of Second Harvest Food Bank of Santa Clara and San Mateo Counties is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered Second Harvest Food Bank of Santa Clara and San Mateo Counties' internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on the internal control over compliance in accordance with OMB Circular A-133.

Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts, and grants caused by error or fraud that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over compliance and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of the audit committee, management, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

BERGER/LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountency Corporation

San Jose, California August 15, 2006

### SECTION IV

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2006

### SUMMARY OF AUDITOR'S RESULTS:

- 1. The auditor's report expresses an unqualified opinion on the financial statements of Second Harvest Food Bank of Santa Clara and San Mateo Counties.
- 2. No reportable conditions relating to the audit of the financial statements are reported in the Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards.
- 3. No instances of noncompliance material to the financial statements of Second Harvest Food Bank of Santa Clara and San Mateo Counties, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4. No reportable conditions relating to the audit of the major federal award programs are reported in the Report on Compliance with Requirements Applicable to Each Major Program and on Internal Control Over Compliance in Accordance with OMB Circular A-133.
- 5. The auditors' report on compliance for the major federal award programs for Second Harvest Food Bank of Santa Clara and San Mateo Counties expresses an unqualified opinion on all major federal programs.
- 6. No audit findings which would be required to be reported in accordance with Section 510(a) of OMB Circular A-133 are reported in this Schedule.
- 7. The program tested as a major program included: Emergency Food Assistance Program (Food Commodities) CFDA 10.569, Grant No. E65088.
- 8. The threshold for distinguishing Type A and B programs was \$300,000.
- 9. Second Harvest Food Bank of Santa Clara and San Mateo Counties qualified as a low-risk auditee.

### FINDINGS - FINANCIAL STATEMENT AUDIT:

None

### FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT:

U.S. DEPARTMENT OF AGRICULTURE
Name of program - Emergency Food Assistance Program (Food Commodities)
CFDA No. - 10.569
Grant No. - E65088
Grant period - 7/1/05 to 6/30/06

None

### SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Year Ended June 30, 2006

**NONE**