





500,000 people

After shelter-in-place orders were enacted, the number of people who rely on Second Harvest for food every month doubled to an unprecedented level – half a million clients

Our response to COVID-19

Second Harvest of Silicon Valley faced the unexpected – an extraordinary year that required an unparalleled level of support for those most impacted by the economic downturn caused by COVID-19.

Since our counties were ordered to shelter in place, Second Harvest has been on the front line every day to ensure that anyone who needs nutritious food can get it. As the need for food assistance exploded in the first weeks of the pandemic, we had to quickly overhaul our operations to implement social distancing protocols that kept the safety of our clients, volunteers and staff a top priority while also dramatically increasing our output.

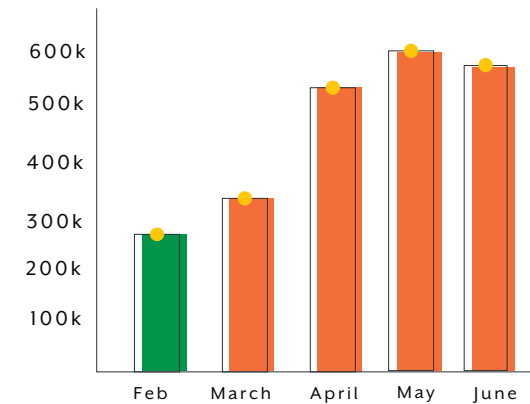
[Click here to watch a video](#) about how we've responded to the pandemic.



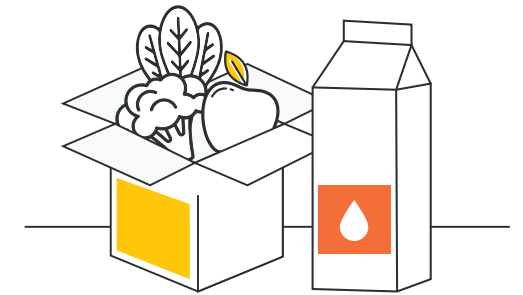
“ Even before COVID-19, Second Harvest was already responding to a food insecurity crisis, providing groceries to a record number of clients – after the pandemic hit, that number increased to 500,000 people on average every month. It will take a long time for the most vulnerable families to recover from this economic crisis and we expect to see this extraordinary level of need continue for at least another 12-18 months. We can't do it on our own. ”

— LESLIE BACHO
CEO, Second Harvest of Silicon Valley

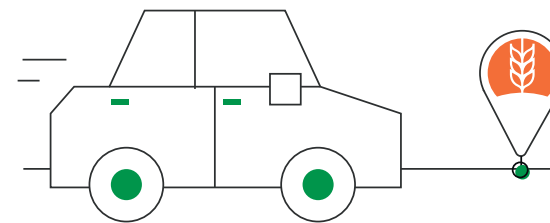
With the help of our community's generous philanthropic and volunteer support, we were able to quickly scale our operations to double our impact and output while also investing in new ways to distribute food.



The number of clients we served skyrocketed to **500,000 each month***, double pre-pandemic levels.



We distributed **over 11 million pounds** of food every month*, twice as much as we did the previous year.



We went from **3 to 130 safety-focused drive-thru distributions**, providing a nutritious mix of pre-boxed food to clients while adhering to social distancing protocols.



We went from **serving 1,000 households to 5,500 households** each month* through our grocery home-delivery program for seniors and homebound adults.

*Monthly average

Second Harvest overhauled its operations within the first weeks of the pandemic to respond to the urgent need



First confirmed case of coronavirus in United States



The World Health Organization declares novel coronavirus a global health emergency



Six Bay Area counties institute a shelter-in-place order; Second Harvest named an essential service provider



Low-touch drive-thru sites distributing pre-boxed food begin to open



Governor Gavin Newsom deploys California National Guard to support food bank staff due to surge in demand



Home delivery program for seniors and homebound adults launches



Second Harvest acquires, equips and moves into a temporary fourth warehouse space to support expanded operations



Our multilingual Food Connection hotline reaches its peak number of callers in a single day



Additional trucks/ tractor trailers are added to our transportation fleet to help make more deliveries

130 drive-thrus

In response to the pandemic, we worked with our community partners to go from three to 130 safety-focused, low-touch drive-thru distributions in Santa Clara and San Mateo counties so we could provide clients with pre-boxed food



Operations overhaul at Second Harvest

When many local businesses began to close in March, Second Harvest remained open as an essential service provider. In a matter of weeks, we completely changed our operations processes and moved to a safety-focused, low-touch model. Our immediate emergency response efforts were only possible thanks to the outpouring of support from our community partners, volunteers, the California National Guard and donors.



“Our entire operation is need-driven. We have been faced with pivoting to serve new and more people in a very safe and secure way. This has made us change our method of distribution an incredible amount.”
— STAN EDDE, Chief Operating Officer

Sourcing food for pandemic proportions

To meet the increased demand of our community, we had to double the amount of food we sourced and distributed to clients. Our Food Sourcing team worked diligently to find new and varied suppliers, which allowed us to maintain a nutritious mix of staples — including fresh produce, dairy, protein and dry goods — which we were able to do even in the midst of national supply chain disruptions.



“In my world, working with food donors and vendors is all about the relationships, which are extremely important right now. What we tell our donors and vendors is any money we can save [in food procurement], we can use to buy more food to give to our clients for free.”

— BARBARA GEHLEN, Director of Food Sourcing and Inventory



Help is just a phone call away

Our Food Connection hotline staff are often the first point of contact for neighbors seeking help. When the COVID-19 economic crisis began, the team worked tirelessly to keep up with the increased volume of calls. At its peak in April the hotline received over 14,000 calls, a 989% increase over February. Our Food Connection staff also helped submit more than 500 CalFresh applications in April, a 116% increase over February.



“A lot of clients are very shy to ask for help. It is hard for them to even make the call to our Food Connection hotline. I can imagine how hard it is to have to say, ‘I need food assistance.’ We are here to comfort them.”

— KELLY CHEW, Director of Services

Providing food to our community



Food delivery for our most vulnerable neighbors

When the COVID-19 crisis began, we quickly realized we needed a way to get food to our highest-risk clients who didn't feel safe leaving their homes. Before shelter in place, we only had a handful of volunteers and partners providing home delivery, but by June, we were delivering groceries to 5,500 households twice a month, helping seniors, the immunocompromised and other homebound adults during the pandemic. The expansion of this delivery program couldn't have happened without our home delivery partners Cathedral of Faith, Catholic Charities, Helping Hands, Nuro, Support Life and Team Rubicon, who all helped deliver food directly to the doorsteps of people in need.



“ Now I don't have to worry about shopping for food because it is delivered to me. I feel that it provides lots of convenience to seniors who cannot drive. The types of food are abundant, including milk, eggs, chicken, rice, bread, vegetables and fruits. The hardworking staff and volunteers of Second Harvest have made us homebound seniors feel grateful and joyful. ”

— LIYING, home delivery client

Elizabeth and her husband live with their teenage daughter, 11-year-old and three-year-old son in an apartment in San Jose. Elizabeth is a hairdresser who has been out of work due to the current restrictions on beauty salons because of COVID-19. Her husband is an essential worker who is now the sole provider for their family. Elizabeth began visiting our drive-thru grocery distributions for the first time after the pandemic hit. Now she relies on Second Harvest to help provide food for her family as she awaits being able to go back to work and rebuilding her family's savings.



“ On one hand, you miss what you used to do, but on the other hand, you value what really matters in life. Perhaps you do not have what you wanted anymore, maybe you cannot go out as you used to, but it is a precious time to be close to your loved ones. ”

— ELIZABETH, client, San Jose

Providing meals for school children and their families to go

When the pandemic hit, all school and summer meals became grab 'n' go and because of federal policy adjustments they were available to anyone 18 or under. Second Harvest worked to promote these meals through Spanish language TV ads and on social media, as well as sharing best practices through our Child Nutrition Coalition. The 2020-21 school year is like no other and we will continue to work with our partners to ensure that families can access meals at schools.



Feeding children by leveraging federal funding

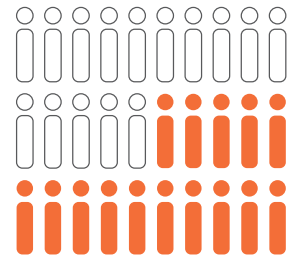
Second Harvest believes that universal school meals build community and ensure that students have the nutrition they need to focus and learn. Many schools in our counties qualify for federal universal meal programs, but small funding gaps prevent them from taking part in them. Second Harvest advocated to fill these funding gaps through co-sponsoring a state bill and partnerships with our counties. Through these county efforts, over 18,000 students will be part of universal meals programs through the 2023-24 school year. Universal school meals will remain an important area of advocacy in the year ahead.



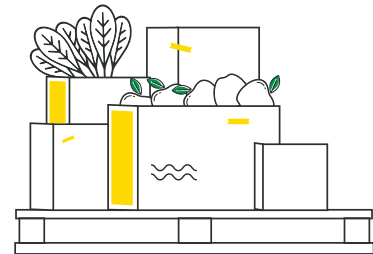
140 service members

In late March, Governor Newsom deployed the California National Guard to support food bank operations; at its peak Second Harvest had 140 service members helping streamline processes and pack food boxes on site

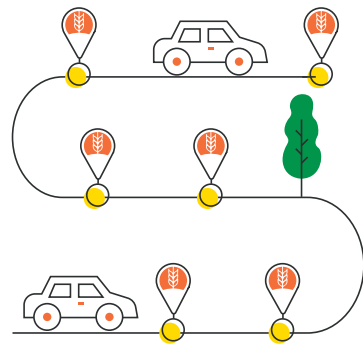
Tremendous growth in one year



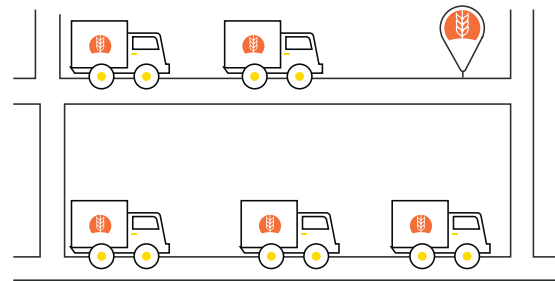
Many of the clients we began serving post-pandemic indicated it was **the first time they've received help from a food bank.**



We went from distributing an average of 5.8M lbs to distributing **more than 11M lbs every month**, a **91%** increase.



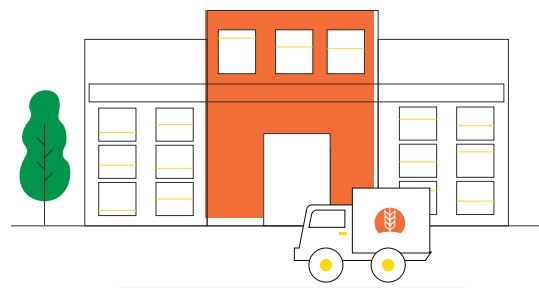
We went from 3 to **130 safety-focused drive-thru distributions**, a **4,233%** increase.



We went from 21 to **31 trucks** on the road, a **48%** increase, to make additional deliveries of food to our community partners and clients.



We went from serving 1,000 to **5,500 households each month** through our home delivery program for seniors and homebound adults, a **450%** increase.



We expanded our operations to include an additional **40,000 square foot** warehouse.

Make Hunger History Awards



\$1 raised = 2.5 points
1 pound collected = 1 point

Brass Ring
Companies, organizations or groups that earned 500,000 points or more in a year

- Applied Materials
- Chegg
- Cisco
- Cypress Semiconductor
- Fenwick & West
- Intel
- Intuit
- Google
- Maxim Integrated
- Safeway
- ServiceNow
- Silicon Valley Leadership Group Foundation
- Sobrato Family Foundation
- Whole Foods Market

Bumper Crop
Companies, organizations or groups with incredible food drive growth

- Arista Networks
- Cohesity
- Proofpoint
- Rubrik
- Veritas

Community Champion
Organizations or groups with the highest total points in each of the three size categories

- Fewer than 250 participants**
Goombahs Car Club
- 250 to 1,000 participants**
Carlos Dunlap's A-List Fundraiser
NVIDIA-Family-Friends
- More than 1,000 participants**
Menlo-Atherton High School

Corporate Champion
Companies with the highest total points in each of the three size categories

- Fewer than 250 participants:**
Star One Credit Union
- 250 to 1,000 participants:**
Cypress Semiconductor
- More than 1,000 participants:**
Applied Materials

Corporate Food Bowl
The company with the highest per capita points and more than 50,000 total points in a year

- Cypress Semiconductor

Employee Food Bowl
The company with the highest per capita employee points (corporate gifts not included) and more than 50,000 points in a year

- Applied Materials

Golden Apple
School groups showing extraordinary effort

- Dartmouth Middle School
- Woodside Priory

Hunger Hero
Companies, organizations, groups and individuals demonstrating an exceptional level of commitment to hunger relief

- Chegg
- Rita Holiday, Intel
- Steve Rodgers, Intel
- Intuit
- Michelle Mann, NetApp
- Steve Norris
- United Airlines
- Vasona Vibrations

Outstanding Drive Coordinators
Recognition given to exemplary food drive coordinators

- Michelle Danzer, Zscaler
- Sandra Escalante, Valley Transportation Authority (VTA)
- Anne Maloney, Bellarmine College Preparatory
- Sandy Rodriguez, Marvell Semiconductor

Outside the Barrel
Honor for outstanding innovation and creativity in food drive efforts

- Caliber Collision
- Cambrian Haunted House / Boo Crew
- Equinix
- SAP
- Thomas Ray Walker, Light the World Campaign

Outstanding Youth
Recognition given to exemplary students

- Audrey Howard

Spirit Award
Outstanding faith-based food drive

- Congregation Kol Emeth Synagogue

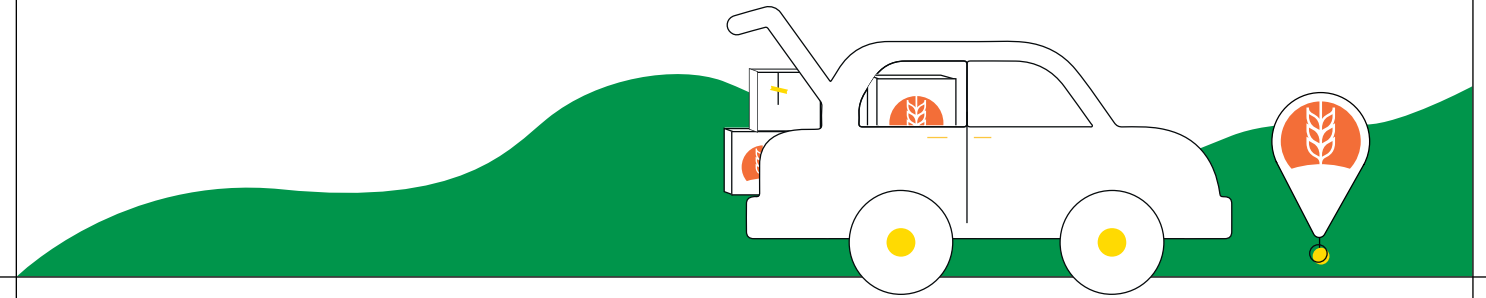
For the Kids Outstanding Achievement Award
The company, organization or group demonstrating the most excitement during our For the Kids campaign

- Almaden
- NXP
- ServiceNow

Million Meals Club
Companies, organizations and groups that accumulate the equivalent of 1 million points. Totals are cumulative year over year and will be recognized in increments of 5 million.

- 60 million meals**
Applied Materials
- 35 million meals**
Google
- 5 million meals**
Maxim Integrated
- Sobrato Family Foundation
- 1 million meals**
Advanced Micro Devices (AMD)
- Intuitive
- Lucky Save Mart FoodMaxx Supermarkets
- ServiceNow

Thank you to our 2019-20 major supporters



Groundbreaker Circle (\$500,000 and up)

Anonymous (5)
Aphorism Foundation*
Aneel and Allison Bhusri
Chronicle Season of Sharing Fund
John and Ann Doerr*
John and Eileen Donahoe*
Bill and Amy Gurley*
Khosla Family*
Chris and Lyna Larsen
Sheryl Sandberg and Tom Bernthal*
Michael Schroepfer and
Erin Hoffmann*
Sergey Brin Family Foundation
Sobrato Family Foundation*
Silicon Valley Community Foundation

Rainmaker Circle (\$100,000 and up)

Anonymous (9)
Ginetta Addiego
Eric A. Anderson
Anne Wojcicki Foundation
Bank of America Charitable
Foundation
Laurence and Victoria Blickman
Louis and Joan Braddi*
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Eustace-Kwan Family Foundation*
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The Health Trust

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Hoven Family Foundation*
Hurlbut-Johnson Charitable Trust
The Illumina Foundation
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John O'Farrell and Gloria Principe
Geoff and Jill Parker
Anjali and Sundar Pichai
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Qatalyst Partners
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Charles and Paige Robbins
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Charitable Foundation
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Safeway Foundation
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Sequoia Healthcare District
Sharks Foundation
Stanford Health Care
Mark and Mary Stevens*
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David Sze and Kathleen Donohue
The Frank L. Lanza Living Trust
The Strongpoint Foundation*
The White Mountain Charitable Fund
The William G. Irwin Charity
Foundation
Troper Wojcicki Foundation
United Way Bay Area
Gary and Janice Valenzuela
Warmenhoven Family Foundation

Harvester Circle (\$50,000 to \$99,000)

Anonymous (15)
Phyllis Baer
Edward and Jimi Barnholt

Brian Birtwistle and Julie Bornstein*
Sheri Sobrato Brisson and Eric Brisson
Jody R. Buckley
Sarah A. Cahill
Jeff Chambers and Andi Okamura*
Chizen Family Foundation
Community Foundation of
San Carlos
Dhanam Foundation
Connie and Gary Dickerson
Estate Of Mary F. Johnston
Guy Gecht and Noa Grant
Generation Foundation
George H. Sandy Foundation
George Sarlo Foundation
Stephen Hall and Colleen Dunn Hall
Heising-Simons Foundation
Jen-Hsun and Lori Huang
Michael Jacobson and Trine Sorensen
Jacques M. Littlefield Foundation
Jean and Lewis Wolff Family
Foundation
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Steven Kleiman and Helen Bradley
Krupp Bypass Trust
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SAGA Foundation
Sharon Severns
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The 2017 Kathryn Lea McNamee
Revocable Living Trust
The Christensen Family Foundation
The Harry and Jeanette Weinberg
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Dyann Tresenfeld and Ed Waldrup
Jeffrey and Holly Ullman

Fermi Wang and Jean Aida Kung
Webb Family Foundation
Westly Foundation
Niyati and Jay Yagnik
Paul and Cynthia Yock

Cultivator Circle (\$25,000 to \$49,000)

Anonymous (16)
Alwan Family Fund
Archer Family Foundation
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William Athas and
Rachelle Grabowski
Ann and Jim Barnett
Mieke K. and Andrew K. Barrows
BCapital Group Foundation
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Norbert and Inger Bischofberger
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Byrd Family Charitable Fund
California Association of Food Banks
Richard Capelouto and Gina Maya
John and Kyra Carswell
Castilleja School
Julian Cortella and Karen Grove
Dauber Foundation
Duncan and Jean Davidson
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Shannon and Edward Farrell
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Scott and Molly Forstall
Theodore Geballe
Steve Ghanayem and
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M Rameen Ghorieshi, M.D., M.P.H.
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Sharon Juang and Paul Chiu

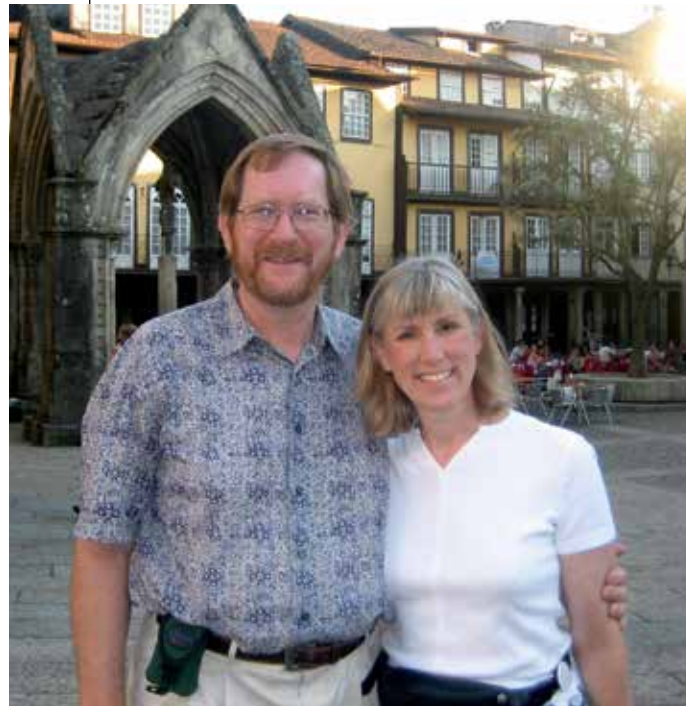
KFC / Pete and Arline Harman
Farhad and Flora Khosravi
Peter Lai
Thomas and Patti Larkins
Blake and Marlena Lawit
Gordon Lee and Stephanie Leung
Eric Liaw
William and Elaine Lo
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Kristin Leigh Vogelsong
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Smith Family Foundation
Sodexo Stop Hunger Foundation
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Sutter Health
Sweeney Family Fund
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Ford and Rula Tamer
Donald B. Tanklage and
Carole F. Tanklage Foundation

The Church of Jesus Christ of
Latter-Day Saints
The Howard and Betty White
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Michelle Garcia Winner and
Pamela Crooke
Bill and Janne Wissel
Brenda and Wade Woodson
Wright Family Fund

*Denotes For the Kids Council
member

Thank you!

Building their legacy now for the future



Professor Emeritus at Stanford University and current microbiology and immunology professor at Emory University, Ed Mocarski is used to trying to hold the attention of an audience. So, it got our attention when he said:

“It’s amazing how much money we have in the Bay Area. No one should go needy, that’s for sure.”

There were two reasons Ed Mocarski and Christine Martens became aware of the need to feed people in Silicon Valley. One was their church, where they participated in regular food drives for Second Harvest of Silicon Valley, and the other was their local food kitchen, where they had their first personal experience volunteering to serve people who were hungry.

“The concept is very practical,” said Ed. “The idea of distributing food that wouldn’t otherwise be going to market; that’s compassionate use.”

Ed and Christine have been Second Harvest donors since 1990. Philanthropy has always been important to them; they have given locally and nationally while working in laboratories and universities throughout the country. But it was in a recent conversation with a financial advisor that Ed said he learned something surprising:

“Something that wasn’t so clear to me was if you have an IRA, and the beneficiary is a person, they might get an advantage (like if it’s our daughter), but they have to pay taxes on it. But if money is donated directly to a nonprofit, it goes completely without triggering taxes. I didn’t know that. It’s so simple of a concept that we’ll probably make further adjustments to how we decide to divvy up the estate. Rather than having IRAs go to people, we’ll have them go to nonprofits.”

Ed and Christine became Legacy donors in 2017.

Living in California for 37 years has opened Ed and Christine’s eyes to the evolving financial challenges one faces in Silicon Valley:

“The thing I worry about most here is the cost of housing,” says Ed. “Housing prices and rents are going through the roof and people can’t afford living here, even with full time jobs. It makes food security even more of a concern because if you don’t have a house over your head, you’re gonna fight for that at least as hard you fight to get food.”

Ed and Christine are just two of our many generous donors who support our food bank, and they remind us why many are called to give back:

“We try to give across a spectrum that hopefully has a good impact overall on society and on the quality of life in our area and around the world. I think that’s an important piece of life; to be satisfied that you’re not totally selfish.”

Second Harvest is determined to provide fresh, nutritious food to anyone who needs it in Santa Clara and San Mateo counties, and it is legacy donors like Ed and Christine who help us achieve our goals, now and in the future. If you are including us in your legacy plans and would like to be included in this listing next year, please contact Donor Relations at 1-866-234-3663 or donor.relations@shfb.org.

To learn more about leaving a legacy, go to plannedgiving.shfb.org

Thank you to the members of the Ashawna Hailey Legacy Society

- | | | |
|-----------------------------------|---|---------------------------------------|
| Anonymous (34) | Marilyn Edelstein | Sarah McGregor |
| Carla Ada Trust | Natalie Elefant | Edward Mocarski and Christine Martens |
| Richard Andrews | Kevin and Celeste Ford | Diane E. Moore |
| Archer Family Foundation | Jeffrey and Julia Gallinat | Norris Family Charitable Fund |
| Fred J. Bedard | Allen A. Ginsling & Rachael Goldstein Trust | Tisa M. Pedersen |
| Billings Living Trust | Marisue Hansen | Pei K. Peng |
| Robert and Nancy Bridge | Eloise Harris | Patience Putnam |
| Richard L. Bush | David and Sharon Hoyt | Clare Sinanian |
| John Carver | Gary Isoardi | Claro and Editha Soberano |
| Pia Chamberlain and Ruth Saldivar | Larry and Patricia Jones | Norm Taffe and Julie Bennett |
| Anne and Terry Clark | The Jossi Family Trust | Onnolee and Orlin Trapp |
| Dana L. Dickinson | Jeffery Johns and Bonita Lane | Steve and Tammy Ursenbach |
| Dr. and Dr. Dimery | Matt and Rebecca Lowell | Cynthia Williams |
| Patricia Dolan | Kevin M. McCoy | Patricia F. Winter |
| Gene and Cindy Domecus | Dawn McDaniel | |

Thank you to our outstanding corporate supporters



“Cisco’s success over 35 years is deeply tied to the Silicon Valley community, and for more than three decades we have engaged in supporting basic human needs in the Valley as part of our commitment to our home. Throughout that time, Second Harvest has provided a foundation for addressing the most vital of needs. Our corporate purpose is to build an inclusive future for all. Second Harvest’s focus on eradicating food insecurity and hunger in the Valley is a basic building block. This year’s crisis has sharpened our focus and accelerated the urgency of our engagement with Second Harvest.”

—MARK CHANDLER,
EVP, Chief Legal Officer and Chief Compliance Officer, Cisco
Board member, Second Harvest of Silicon Valley

[Go online to read more about Cisco’s commitment to Second Harvest.](#)

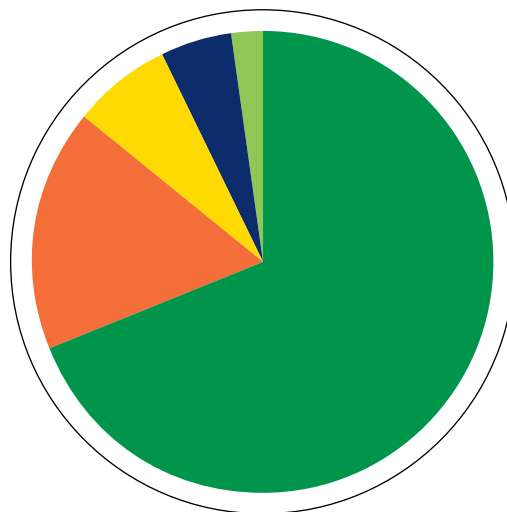


We are grateful for the support of the corporations whose critical donations provided emergency relief at the outset of our initial COVID-19 response.

View a complete list online at: www.shfb.org/impact/covid-support

2019-20 Revenue and Expenses

Annual Funding Sources



69% Individuals **5%** Government
17% Corporations **2%** Organizations
7% Foundations

Revenue

Individuals	\$67,870,774
Corporations	\$16,472,199
Foundations	\$7,258,375
Government	\$4,633,574
Organizations	\$2,141,812
Subtotal	\$98,376,734

Donated food and in-kind contributions	\$116,028,902
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***Total Operating Revenue** **\$214,405,636**

*This Revenue does not include the following:

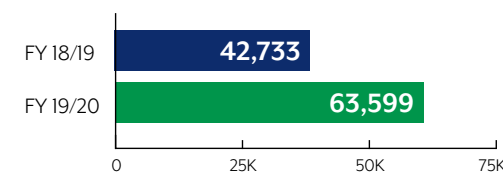
Board Designated Endowment Fund	\$540,721
Investment Gains/Losses	\$723,751
Others (Accounting and related Revenue)	\$287,499

Total Non-Operating Revenue **\$1,551,971**

Total Revenue **\$215,957,607**

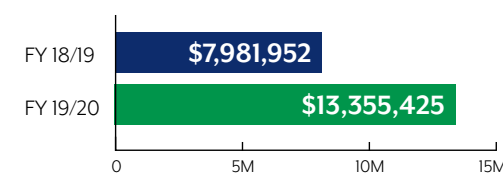
The volume of support Second Harvest received since shelter in place began, especially from donors who give \$1,000 or less, has been truly unprecedented – it's proof of our community's strength and dedication to our mission.

Number of donors who gave \$1,000 or less



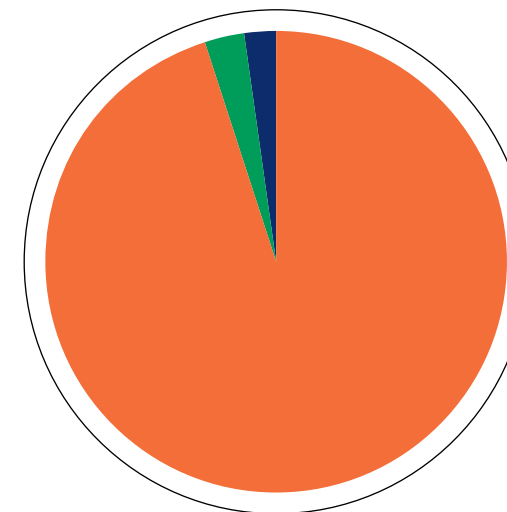
49% change year over year

Total from donors who gave \$1,000 or less



67% change year over year

Annual Operating Expenses



95% Programs/food distribution
3% Fundraising
2% Management

Expenses

Programs/food distribution	\$165,903,669
Fundraising	\$4,521,374
Management	\$4,244,995

Total Operating Expenses **\$174,670,038**

Net Assets

*Net assets \$125,431,046

*This figure includes value of food on hand as of June 30, 2020.



For the 14th year in a row, Second Harvest received Charity Navigator's 4-star rating for financial stability, accountability and transparency – exceeding industry standards.

2019-2020 Board of Directors

Susan Blanco, Chair
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 Managing Director, Strongpoint Holdings

Brian Birtwistle, Secretary
 Chief Product Officer, Indigo Ag

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Leslie Bacho
 CEO, Second Harvest of Silicon Valley

Pastor Paul Bains
 President & Co-Founder, Project WeHOPE

Mark Chandler
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 Corporate Vice President, Global Quality and Continuous Improvement, Applied Materials

Ellen Drew
 Volunteer and Philanthropist

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